UiPath and Oracle - Enabling the Automation First Era

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Technology Alliances - UiPath

![UiPath logo]

About UiPath

Key figures

3,700+
Enterprise customers

Global Reach
31 Offices in 19 countries

3,100+
UiPath employees

$1B+ in funding
In Series A (2017), Series B (2018), Series C (2018),
and Series D (2019)

Figure 1. Magic Quadrant for Robotic Process Automation Software

Source: 2019 Gartner Magic Quadrant for Robotic Process Automation Software; Gartner, Inc; May 2019

What is RPA

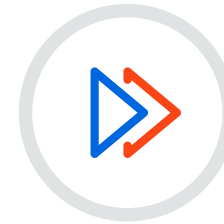**Emulates repetitive tasks** performed by humans though a User Interface

Automates activities across **multiple functions and BUs**

Integrates data from multiple systems

Acts as hands, feet and eyes…
software that never takes coffee breaks

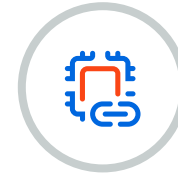| RPA Benefits	
Accelerate Benefits from Digital Transformation	Increase Employee Satisfaction and Engagement
Improve Customer Experience	Reduce Compliance Cost and Risk

What Can Software Robots Do?

Here are some of the tasks that can be easily handed over to Robots

Log in to any application and automate functions without API's
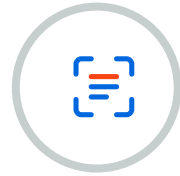
Connect to system APIs and automate tasks

Move files and folders between apps

Extract content from documents, PDFs, emails and forms

Read and write between databases and any type of application
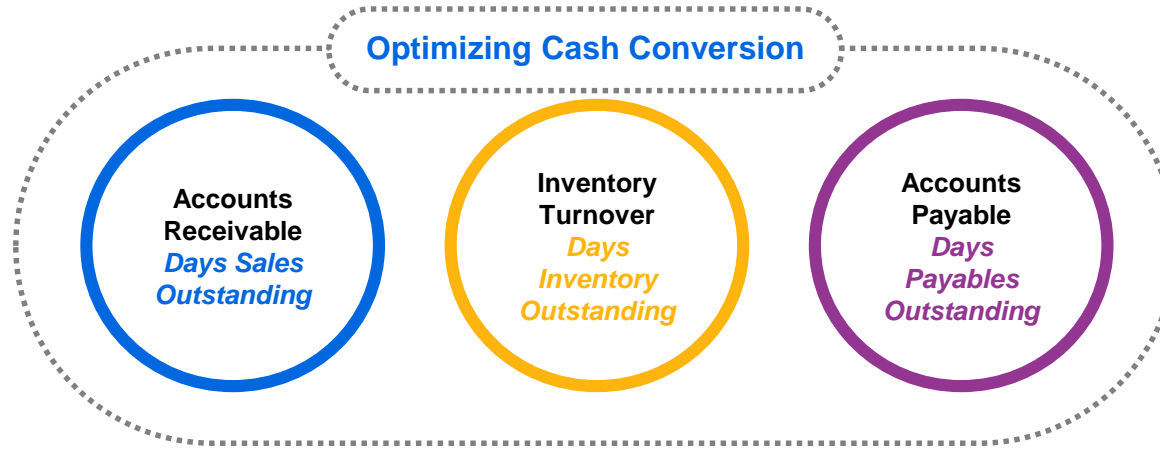
Open emails and attachments and process them

Scrape data from the web and move it to multiple applications
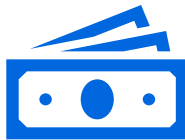
Perform calculations and logic

Or many combinations of these…….

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RPA Commonly starts in Finance Related Operations…..

Optimizing Cash Conversion

Accounts Receivable
Days Sales Outstanding

Inventory Turnover
Days Inventory Outstanding

Accounts Payable
Days Payables Outstanding

Customer Onboarding & Invoicing

Process customer forms, master data, aggregates invoice data and triggers invoice on sales order and goods receipt.

Cash Application

Auto-capture and read remittance info from checks, emails, and web portals, match payments with open invoices

Logistics Management

Process logistics paperwork, tracking shipment, expediting of orders, supplier follow ups and update ERP and Logistics systems.
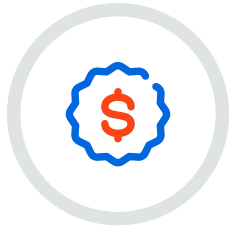
Invoice Processing

Auto-extract information from vendor invoices and purchase order details from ERP. Robots can then then perform a 3-way matching of invoices.

Payments Processing

Automate pre- and post-payment validation and reconciliation; notify exceptions; monitor and identify potential duplicate payments

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…. And extends to other Business Functions - Anything That Can Be Automated by RPA, Will Be
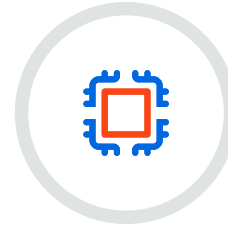
Finance

Process-to-pay

Order-to-cash

Record-to-report

Customer onboarding & invoicing

Cash application

Logistics Management

Invoice Processing

Payments Processing

Supply Chain

Inventory management

Demand & supply

Planning

Invoice & contract

Management

IT

Server & app monitoring

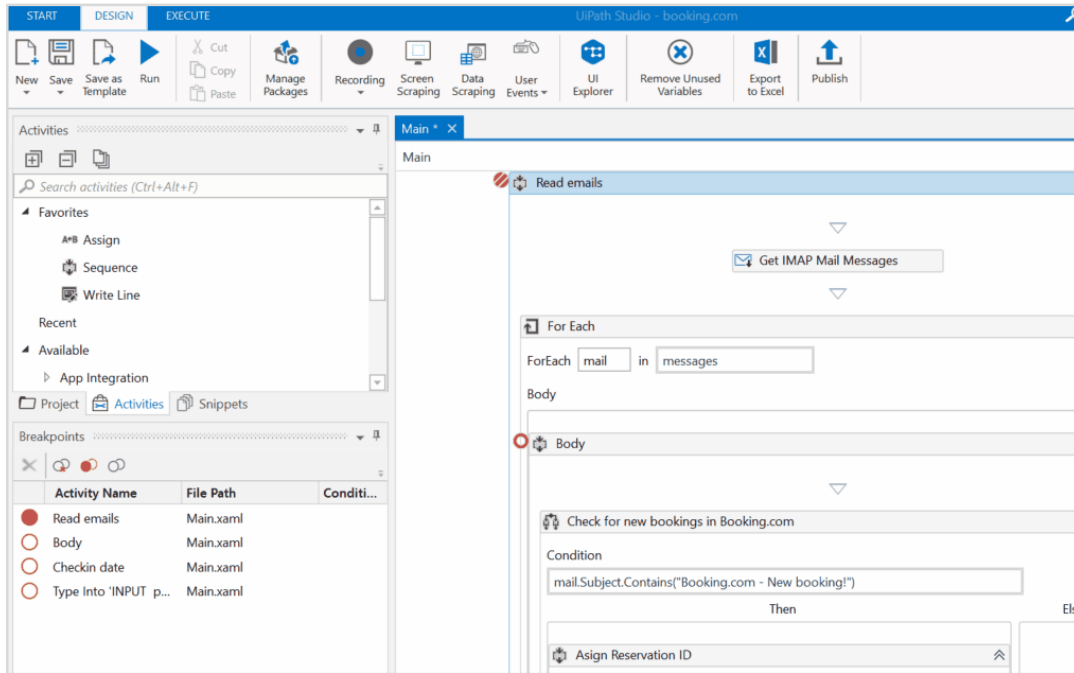Routine maintenance & monitoring

HR

Payroll

Onboarding & offboarding

Benefits administration

Customer Services

Address change

Password reset

Payments

Scheduling appointments

Order modifications
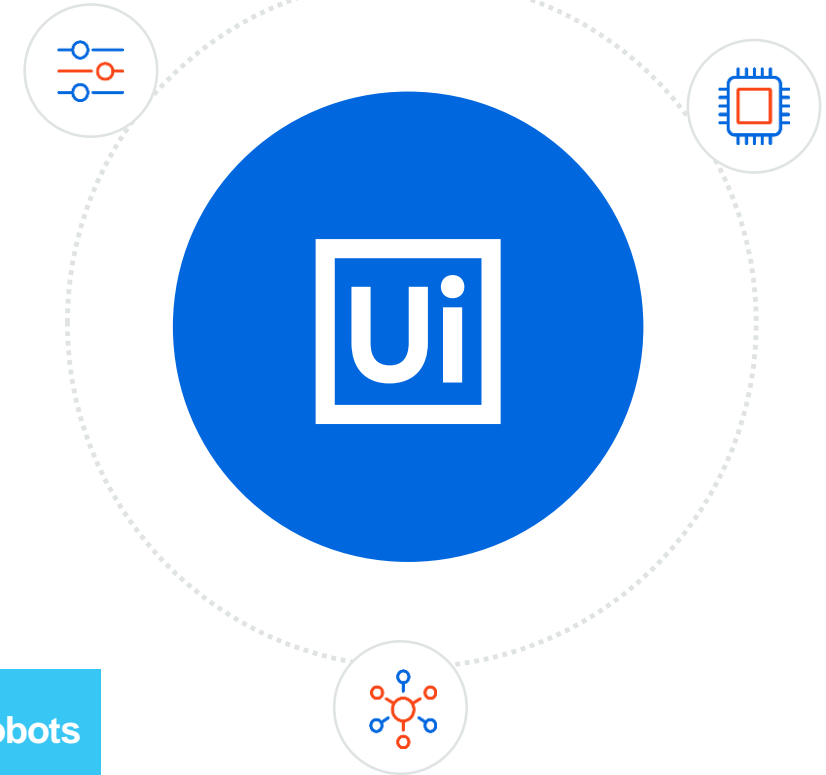
UiPath Product Overview

Design

UiPath Studio

Manage

UiPath Orchestrator

Run

UiPath Robots

Attended Robots	Hybrid	Unattended Robots
Human on computer with Robot process in background	Attended process uses human's computer to kick off unattended background process	**Robots on a server or in the cloud performing headless automations**

The UiPath and Oracle Partnership

Oracle Applications

Deliver best in class automations across Oracle ERP, HCM , CRM and Industry Specialized Solutions) in the Cloud and on-premises

Oracle Integration Cloud

Out of box integrations to jointly leverage OIC investments from integration to decisions to process services

Oracle Cloud Platform*

Deploy and Manage your RPA infrastructure in Oracle Cloud Platform

* RECENT UIPATH INVESTMENTS

Learn more: www.uipath.com/oracle

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WHAT'S NEXT FOR RPA
Robots Are Learning Skills

Evolving From rules-based emulation of humans to AI driven assistance for humans

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Visual Understanding
Human-like recognition of visual elements

Process Understanding
Automation derived from analyzing user patterns

Document Understanding
Insight into unstructured content

Conversational Understanding
Sentiment of text, chat, and voice inputs

Getting started – multiple approaches

Try UiPath Community Edition

- No-charge Community edition (full featured)

- Complimentary training for all RPA roles with UiPath Academy

- UiPath global support, and Forum with 43K members for speedy issue resolution

- Good for getting a feel for the technology and especially useful for the technically curious

Work with Our Partners

- Structured approach to success

- UiPath best practices to delivery quick TTM

- Includes assistance with discovery

- Proven engagements

Visit our OOW Booth for demos, more info

Thank you!

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