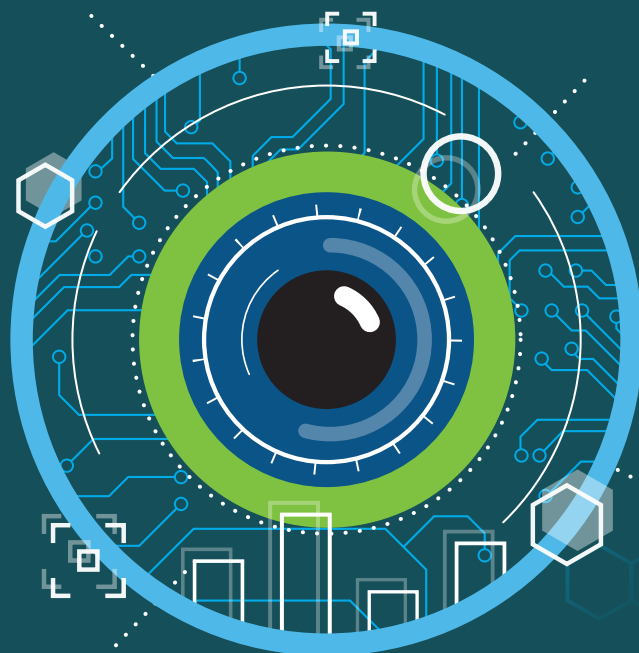




# The Deloitte and UiPath alliance

Modernizing and digitizing the workforce with an "automation first" mindset.

It's the Age of With™. Humans with machines. Data with actions. The power of "with" has never been greater—but to be able to succeed in this new age involves a strategic approach that aligns both business and technology. Deloitte's commitment to Robotic Process Automation (RPA) as a driver to help organizations transform is a strategic choice. We have a strong Robotics and Intelligent Automation (RandIA) practice that is fundamentally reshaping the way businesses work. Together with UiPath, a leader in RPA, we offer innovative services and solutions that can drive concrete business outcomes with an "automation first" mindset.



## The Deloitte and UiPath vision

Deloitte leverages UiPath technology to deliver the capabilities of RPA to clients across multiple industries and sectors. Cumulatively, Deloitte has developed over 450 UiPath automations for our clients. Equipped with the tools, resources, and capabilities needed to drive transformational cognitive journeys, Deloitte continues to provide a unique offering through our:



**Cross-industry experience:** We have implemented over 100 UiPath deployments globally and across multiple industries.



**Network of certified professionals:** Over 2,200 Deloitte professionals are trained and more than 750 are certified in UiPath and RPA software worldwide.



**Center of excellence:** Deloitte has established an RPA Center of Excellence (CoE) that is dedicated to training and developing resources to implement leading RPA solutions. Deloitte's Scaling Lab is at the heart of the CoE, as clients explore the 'art of the possible' and engage with key capabilities required to scale during the session. UiPath engineers help to execute hands-on training for Deloitte professionals.



**Differentiated approach:** Deloitte's customizable approach to implementing RPA programs is tailored to the requirements, objectives, and strategic goals of each organization.



**Award-winning capabilities:** In 2019, Deloitte was recognized as the UiPath Partner of the Year for Automation Services. Additionally, UiPath claimed the top spot as the fastest-growing company in North America on Deloitte's 2019 Technology Fast 500 ranking<sup>1</sup>. UiPath was named a leader in RPA services by Gartner, Inc., and Forrester Research, Inc., as captured in Gartner's "Magic Quadrant for RPA Software"<sup>2</sup> and "The Forrester Wave: Insights Service Providers, Q4 2019"<sup>3</sup> research report.

# About our alliance

Our alliance combines UiPath's market-leading RPA platform with Deloitte's extensive experience in implementing large-scale cognitive technologies. Together, we help enterprises across multiple industries and sectors to advance digital transformation.

## Our intelligent automation solutions enable enterprises to:



Improve operational efficiency, increase agility, and streamline processes by automating tasks across all business functions



Establish a digital workforce to help improve productivity, service levels, and customer service



Reduce operating costs and shift focus towards business initiatives that drive revenue, innovation, and ROI



Modernize complex processes and operations at scale



Increase confidence in organizational decision-making and the ability to respond faster to changing market, customer, and competitor conditions

## Ready to start your digital transformation?

We are eager to learn more about your business goals and challenges. For more information on how the Deloitte and UiPath alliance can help your organization drive smarter insights, stronger outcomes, and greater impact, please contact:

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## Endnotes

<sup>1</sup>"2019 Technology Fast 500 Award Winners." Deloitte United States, 2019. <https://www2.deloitte.com/us/en/pages/technology-media-and-telecommunications/articles/fast500-winners.html>.

<sup>2</sup>"Gartner RPA Magic Quadrant Report - Download." UiPath, 2019. <https://www.uipath.com/company/rpa-analyst-reports/gartner-magic-quadrant-robotic-process-automation>.

<sup>3</sup>"Forrester Wave Robotic Process Automation - 2019 Q4." UiPath, 2019. <https://www.uipath.com/company/rpa-analyst-reports/forrester-wave-rpa>.