

UiPath 2020.10 LTS Release Partner Technical Mastermind APAC + INDIA region

Session 4 of 6: Process Understanding 20.10

3rd Nov 2020



20.10 Partner Enablement Plan







In order to enable partner for the 20.10 release earlier than in previous release we are planning to conduct the following types of Sales and Technical enablement:

Sales Enablement
Partner Mastermind Webinar 14 th Oct 2020 ✓
Partner Sales QRTs 5 th Nov 2020
Global Partner Webinar 11 th Nov 2020

Technical Enablement
Technical Live Session 1.5-2 Hour Sessions for Each Product Family 27 th Oct – 12 th Nov 2020
Technical Self Learning in Partner Academy
Technical Documentation in Partner Portal



2020.10 Launch Partner Tech Mastermind Sessions

Phase	Webinar Topics	Date
 Testing	<p>Explore the enhancements to RPA Testing, Application Testing and Test Manager.</p> <ul style="list-style-type: none"> Support for custom fields and attachments Microsoft Azure DevOps connector Xray connector for Jira SAP Fiori support Synthetic Test Data Generator Activity and more... 	<p>Register now</p> <p>27th October 2020 at 10:00 am IST/12:30 pm SGT</p>
 AI/ML	<p>Manage and Scale with AI.</p> <ul style="list-style-type: none"> AlFabric (multi-node support with MS Azure AKS, Docker EE, Integration with Data Manager and more) Document Understanding (UiPath Document OCR enhanced, automatic model retrain and more) 	<p>Register now</p> <p>28th October 2020 at 10:00 am IST/12:30 pm SGT</p>
 Cloud Services	<p>Start Instantly and Scale Faster with new and improved Automation Cloud, Insights and Orchestrator</p> <ul style="list-style-type: none"> SOC 2 type 1 certification Cloud Robots on Azure and AWS Customer Table Monitoring and Management Enhanced modern folder and more 	<p>Register now</p> <p>2nd November 2020 at 10:00 am IST/12:30 pm SGT</p>
 Process Understanding	<p>Accelerate automation journey with Process Discovery with enhanced feature</p> <ul style="list-style-type: none"> More deployment option (MSI) Action Centre and Robot Integration SAP Connectors and more 	<p>Register now</p> <p>3rd November 2020 at 10:00 am IST/12:30 pm SGT</p>
 Apps	<p>Get introduced to the low code application builder</p> <ul style="list-style-type: none"> App Studio App Runtime user experience Single click deployment and more 	<p>Register now</p> <p>9th November 2020 at 10:00 am IST/12:30 pm SGT</p>
 Desktop Products	<p>Improve Productivity with smarter Robots for each persona. Deep dive into the enhanced feature of Studio Family and UiPath Assistance</p> <ul style="list-style-type: none"> Modern UI Automation Unified Recorder Enhanced governance Customised input arguments and more 	<p>Register now</p> <p>12th November 2020 at 10:00 am IST/12:30 pm SGT</p>

Speakers and Panellists



Roxana Ionicioiu
Process Understanding
Specialist



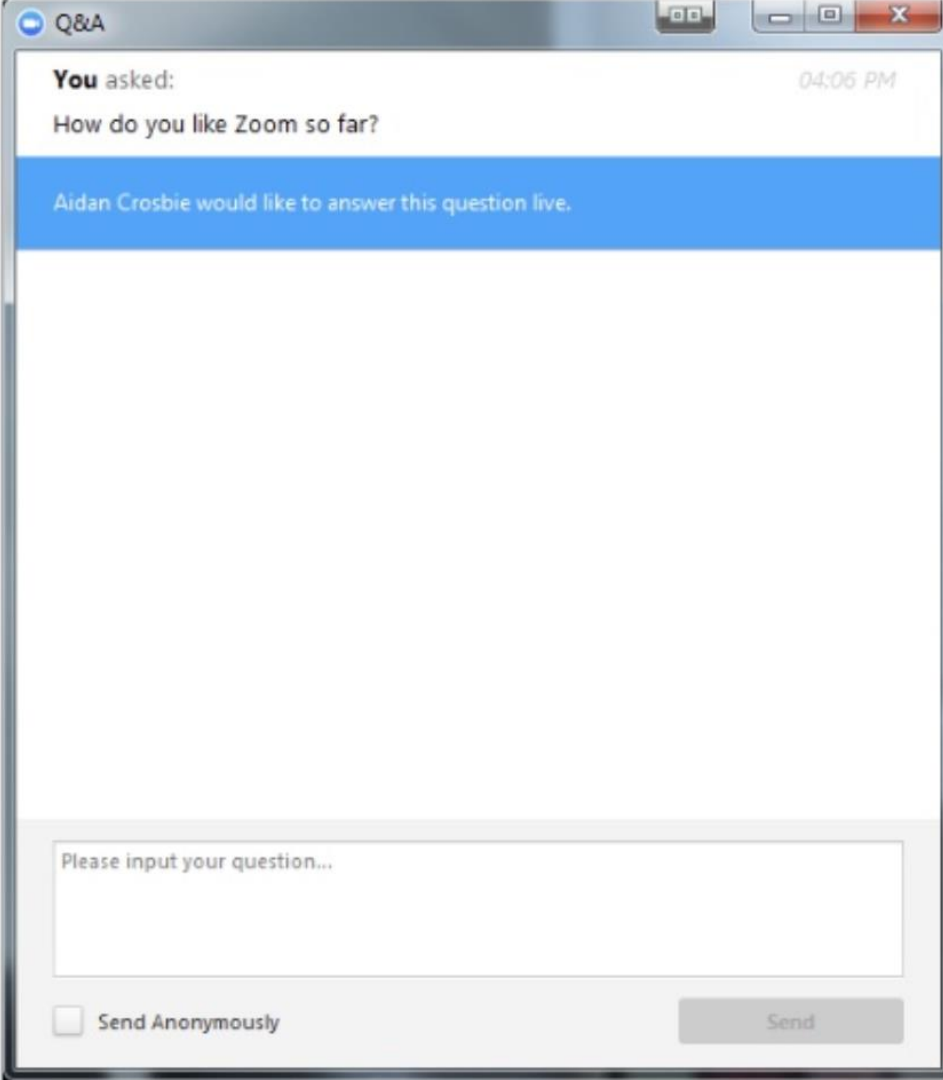
Shalini Tewary
Senior Pre-Sales Engineer

Quick Housekeeping notes

- Please enter your question in the Q&A box.
- We will address the questions along the way, at the end of the presentation or by follow up email.

FAQ: Is this webinar recorded?

Yes, this webinar is recorded and will be shared in Partner Portal or a dedicated webpage.



The screenshot shows a window titled "Q&A" with a standard Windows-style title bar. Inside the window, the text "You asked:" is followed by the question "How do you like Zoom so far?" and a timestamp "04:05 PM". Below this, a blue banner states "Aidan Crosbie would like to answer this question live." The main area of the window is empty. At the bottom, there is a text input field with the placeholder "Please input your question...". Below the input field, there is a checkbox labeled "Send Anonymously" and a "Send" button.

Disclaimer

The following information is considered UiPath Internal and Business Partner only. For any additional materials, please contact your UiPath Partner Manager.



Measure & Govern

Measure and govern automation programs to align with business outcomes



CoE Leads



Discover

Discover automation opportunities powered by AI and your people



Build

Build automations quickly, from the simple to the advanced



Manage

Manage, deploy, and optimize automation at enterprise scale



Run

Run automations through robots that work with your applications and data



Engage

Engage people and robots as one team for seamless process collaboration

Automation Hub

Task Capture

Process Mining

Task Mining

In Preview

Studio Family

Document Understanding

Marketplace and Integrations

Orchestrator

Test Manager

AI Fabric

Insights

Attended Robots

Unattended Robots

Test Robots

Apps

Assistant

Action Center

Chatbots



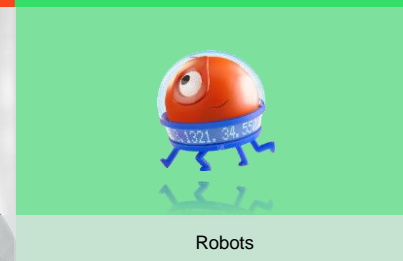
Process Analysts



RPA & Citizen Developers



IT Operations



Robots



Automation Users



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Measure and govern automation programs to align with business outcomes



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Automation Hub
Task Capture
Process Mining
Task Mining In Preview

Studio Family
Document Understanding
Marketplace and Integrations

Orchestrator
Test Manager
AI Fabric
Insights

Attended Robots
Unattended Robots
Test Robots

Apps
Assistant
Action Center
Chatbots



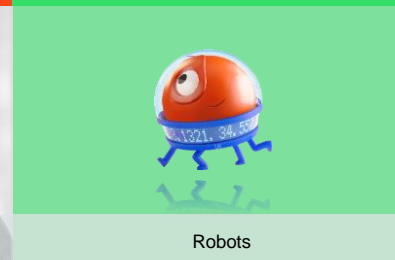
Process Analysts



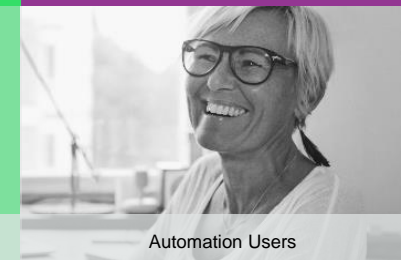
RPA & Citizen Developers



IT Operations



Robots



Automation Users

Become a fully automated enterprise with the **UiPath Platform**

Discover processes from any angle

Complementary solutions that work together to deliver complete Process Understanding

UiPath Automation Hub

**Crowdsource ideas
from your employees**

UiPath Task Capture

**Automatically capture
and document
processes as you
work**

UiPath Process Mining

**Analyze data from
your line of business
applications to
continuously
understand and
optimize end-to-end
processes**

UiPath Task Mining

**Analyze the work
people do to find
everyday, repetitive
tasks to automate**

Agenda

- 01** Automation Hub
- 02** Task Capture
- 03** Process Mining
- 04** Task Mining
- 05** Additional Resources
- 06** Q&A



Automation Hub

1

Agenda Automaton Hub

- 01** What is Automation Hub?
- 02** How does Automation Hub fit in our strategy?
- 03** What benefits Automation Hub brings?
- 04** Who is Automation Hub for?
- 05** Competition
- 06** Licensing
- 07** Marketing Messaging
- 08** What's new?
- 09** How does it work? (Demo)

Automation Hub: What is it?



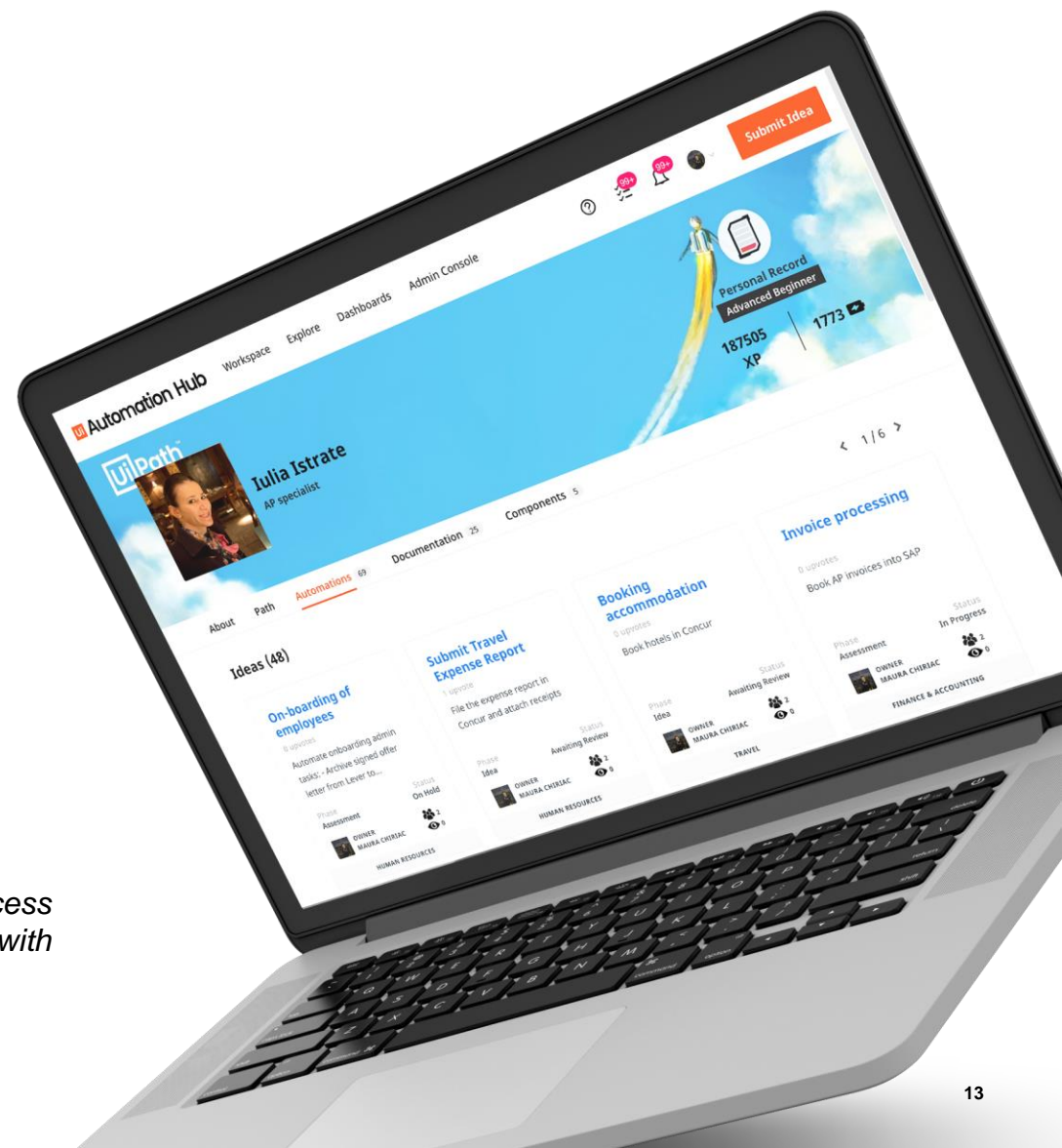
Discover

Scientifically discover automation opportunities, powered by AI and your people

Where your company...

- Connects to drive automation opportunities
- Identifies and manages automation pipeline
- Stores process documentation
- Securely leverages reusable automation components

Identify and manage automation pipeline, store process documentation, and securely leverage reusable components with one easy to use, cloud-based solution.



How does Automation Hub fit in our strategy?

Scale RPA

**Enable a robot
for every
human**

**Accelerate
adoption of
core platform**

**Increase core
product
stickiness**

Automation Hub - What benefits it brings?



Build an
'automation first'
mindset across
distributed teams



Pick automations
consistently with a
comprehensive
algorithm



Manage their
automation
pipeline
centrally



Visualize and
control their
automation
program instantly



Accelerate their
RPA
implementation
time



Store all process
documentation,
deliverables, and
components in one
place

Users include...



Automation Hub - Who is it for?



The CoE Owners

- Manage high-scale automation, end to end
- Ditch your pipeline spreadsheets
- Build and manage a great pipeline
- Standardize, share, and reuse components
- Easily track progress and impact



Executives

- Increase your automation program's ROI by prioritizing automations better
- Drive automation adoption by empowering anyone organization-wide to submit automation ideas



Idea Contributors

- Get a robot to do the work you hate
- Be rewarded for ideas
- See the impact of your experience
- Collaborate and learn



Citizen Developers

- Share your personal time-saving automations
- Make your team more effective
- Help scale the CoE through your expertise
- Add to your automation resume

Automation Hub – Competition

Feature	Ui	Other Competitors
Opportunity Identifier / Pipeline Manager	●	◐
ROI Calculator	●	◐
Documentation Repository	●	◐
Component Gallery	●	◑
Enterprise Community	●	◐
Performance Dashboards	●	○
Citizen Developer Support	●	◐

- Automation Hub is the only player on the market combining the following features: Opportunity Identifier / Pipeline Manager, ROI Calculator, Documentation Repository, Component Gallery, Enterprise Community, Performance Dashboards, and Citizen Developer support.
- Automation Hub is particularly unique in that it allows the CoE to manage multivendor environments, which means a CoE can have one tool to tell their RPA story (even if it includes multiple solutions)
- Spreadsheets to manage automation pipeline (vs. Automation Hub)

Automation Hub - Licensing

Free Two-Month Trial

- Start collecting automation ideas in minutes at **UiPath.com/AutomationHub**

Standard Plan

- Flat Fee / Year
- Each Automation Hub instance includes unlimited Automation Hub users
- Unlimited Task Capture use is also bundled



Daniel Robus • 1st

Go To Market Executive at North Wind Digital
3w • 🌐

I am officially BLOWN AWAY! I have been working with #UiPath Automation Hub trial - going where no Daniel should go, into the application side of the life. No manual or training course required to identify a process for automation and calculate the potential for automation.
WOW



Daisy Morales Ramirez • 1st

2mo (edited) ...

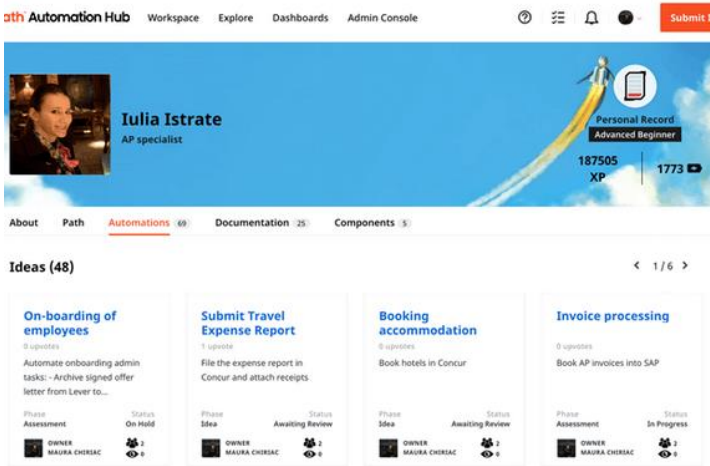
Entrepreneur, artist, disruptive leader, implementation manager - people ...

Recommended for everyone that wants or currently has an Automation CoE. It helps build the platform and be prepared to launch fast! And I can assure people will love it!

Like · 👍 2 | Reply

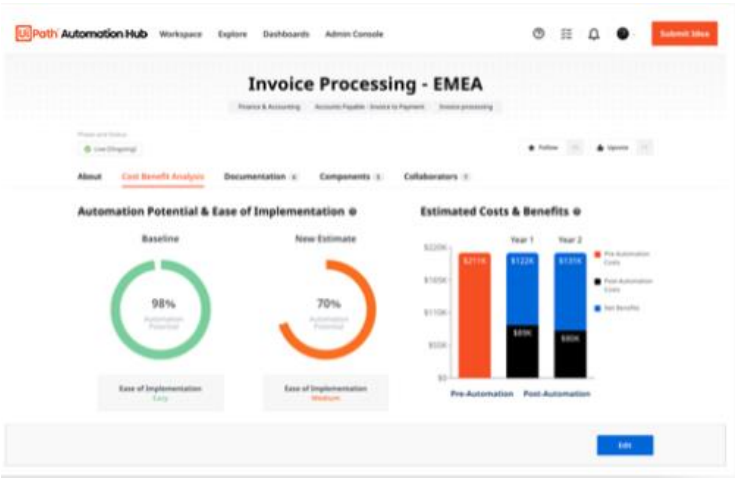
Marketing Message

Scale up with the power of crowdsourcing



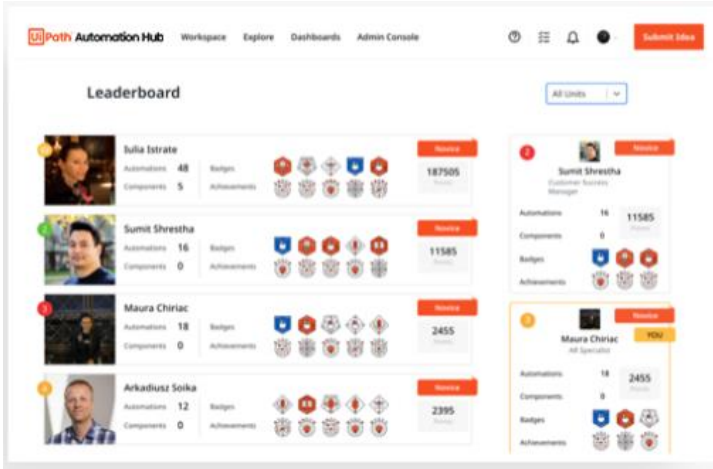
Gather ideas from employees with a simple submission process.

Inspire contributors to keep contributing



Engage and reward top contributors to create a thriving and evergreen automation program.

Centrally manage your automation pipeline

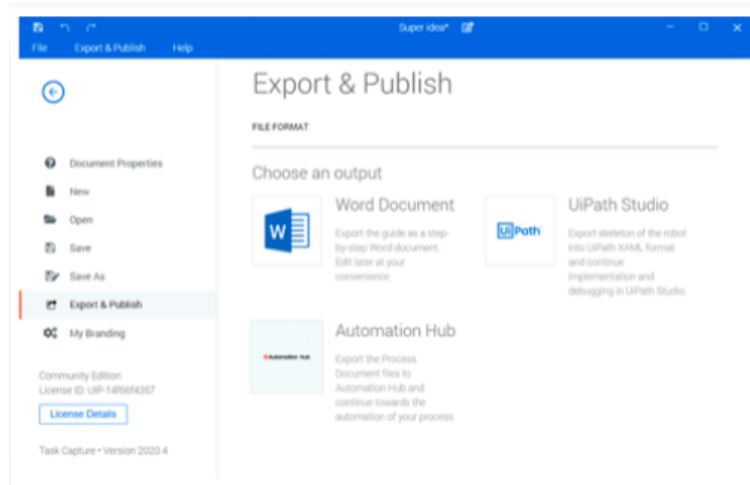


See and control everything from idea to production, from your own command center.



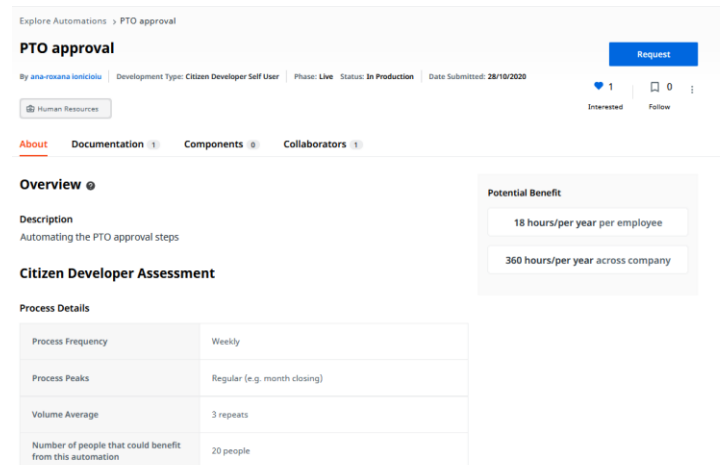
Marketing Message

Autogenerate docs for devs (and everyone)



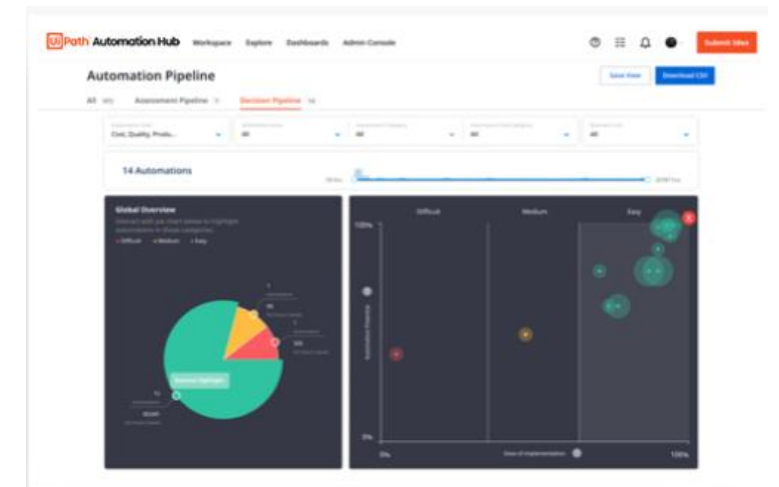
Run [Task Capture](#) to 'take a selfie' of a process. Export the process as PDDs or XAML files so your business analysts and developers can start building right away.

Share automations across your company



Govern automations from Citizen Developers, create a thriving automation community.

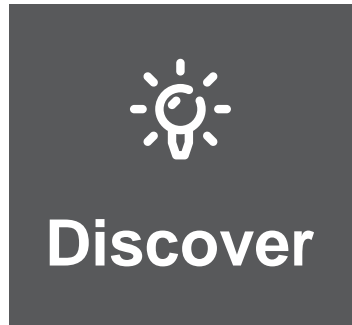
Use data to prioritize your pipeline



Let an algorithm show you what's worth automating by using the automation assessment score.



The UiPath Platform: Discover



Scientifically discover
automation opportunities,
powered by AI and your
people

Automation Hub 20.10 features:

- Planning Report
- Cost Report
- Task Capture Integration
- Categories
- Tenant Settings
- Enhanced Role Based Access
- Open API
- Citizen Developers Flow

Other Capabilities



What is new?

Automation Hub: Planning Report



Description

- Comparison between the Baseline and the Actual Cycle time for Live automations

Customer Benefit

- Exportable data related to project planning.
- Identify under- or over-estimations of the implementation efforts

Planning for Live Automations

Sort: Alphabetical

Automation Name	Launch Date ▾	Hierarchy ▾	ANALYSIS		
			Baseline	Actual	Delta
Physical counts <small>Date submitted: 03/12/20</small>	03/24/2020	Finance & Accounting ↳ Order to Pay ↳ Invoice to Cash	4 <small>Days</small>	2 <small>Days</small>	▼ 2 <small>Days</small>
Physical counts <small>Date submitted: 03/12/20</small>	03/24/2020	Finance & Accounting ↳ Order to Pay ↳ Invoice to Cash	4 <small>Days</small>	2 <small>Days</small>	▼ 2 <small>Days</small>
Physical counts <small>Date submitted: 03/12/20</small>	03/24/2020	Finance & Accounting ↳ Order to Pay ↳ Invoice to Cash	4 <small>Days</small>	2 <small>Days</small>	▼ 2 <small>Days</small>
Physical counts <small>Date submitted: 03/12/2019</small>	03/24/2020	Finance & Accounting ↳ Order to Pay ↳ Invoice to Cash	4 <small>Days</small>	2 <small>Days</small>	▼ 2 <small>Days</small>
Total from 4 Automations			4 <small>Days</small>	2 <small>Days</small>	2 <small>Days</small>

You can also check the recording from demo day for more details [here](#)



What is new?

Automation Hub: Cost Report for live automations



Description

- Built-in report with the key statistics from Cost Benefit Analysis section for Live automations

Customer Benefit

- Exportable data related to cost benefit analysis indicators
- Identify and compare implementation and running costs for live automations

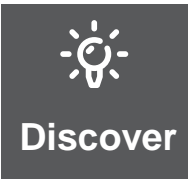
Costs for Live Automations

1 - 10 of 20

Sort: Launch Date

Automation Name	VOLUMES PER YEAR		
	Total	Human After Automation	Robot Final After Automation
Loan Processing Last Modified: 07/13/2020 Date Submitted: 07/10/2020	0	0	0
Credit Notes Last Modified: 06/09/2020 Date Submitted: 04/27/2020	39150	3915	35235
Onboarding of new employee Last Modified: 06/04/2020 Date Submitted: 09/09/2019	52000	18200	33800
Employee onboarding			

You can also check the recording from demo day for more details [here](#)



What is new?

Automation Hub: Task Capture Integration

Description

- Launch task capture directly from Automation Hub;
- Save the output recorded with Task Capture
- Edit existing Task Capture Documents

Customer Benefit

- Seamless experience in documenting automation ideas for live automations

Phase and Status

... Idea(Awaiting Review)

About **Documentation** 1 Components 0 Collaborators 1

Automation Files

Create New Process Document with Task Capture

Get the deepest insights about your company's process

Create

TASK CAPTURE DOCUMENT

This is my automation idea

EE ELIZA ELIZA
LAST UPDATED: 04/27/2020

You can also check the recording from demo day for more details [here](#)



What is new?

Automation Hub: Categories (ex. Hierarchies)



Description

- Configure new categories by importing a CSV template populated with the relevant data

Customer Benefit

- Start fast with a structure that makes sense to your organization
- Easily define new categories, in a fast way, at your own pace

Categories Help

CSV Actions Use Editor

Automation Area	Automation Category	Automation Sub-Category
Finance & Accounting	Accounts Receivable - Order to Bid	Opportunity Identification
Human Resources	Accounts Receivable - Award to Contract	Customer Evaluation (RFP)
Information Technology	Accounts Receivable - Deliver to Invoice	Customer Evaluation (RFQ)
Legal	Accounts Receivable - Invoice to Cash	Customer Master Data Management
Sales and Marketing	Accounts Payable - Source to Request	Customer Review and Credit Assessment
Insurance	Accounts Payable - Request to Order	Business case modelling (pricing/profitability/cash flows)
PSFrance	Accounts Payable - Order to Reception	Revenue Recognition Determination

You can also check the recording from demo day for more details [here](#)



What is new?

Automation Hub: Tenant Settings

Description

- Easily configure the availability of certain Automation Hub functionalities in the tenant: File Upload, Task Capture, Components, Leaderboard

Customer Benefit

- Remain in control of what data gets shared in cloud
- Become compliant with local regulations
- Use only the features that you need

Platform Setup Manage Components

Settings

Display Formatting

Date format

Select the preferred date format.

DD/MM/YYYY



Feature Toggles

File Upload

Enable or disable all the options allowing users to attach documentation.



Upload executable files

Executable files might contain viruses and other malicious code. Please be cautious when allowing the upload of these file types.



Task Capture

Enable or disable the option to use Task Capture for documenting automation ideas.



Components

Hide or show all Component related pages and options.



Leaderboard

Hide or show the Leaderboard page displayed in the Explore menu.



You can also check the recording from demo day for more details [here](#)



What is new?

Automation Hub: Open API

Description

- The Automation Hub Open API will allow customers to interact programmatically with the features offered by Automation Hub

Customer Benefit

- Enable customers to build integrations with their existing external applications;
- Import and Export their data easily from Automation Hub

The screenshot shows the 'Open API' section of the UiPath Automation Hub interface. It includes a 'Generate Token' button and a table listing various tokens. The table has columns for Token Name, Token, User, Expires, Active, App Key, and Actions.

Token Name	Token	User	Expires	Active	App Key	Actions
Thushara key	dc0dc059-4238c789	TS Thushara Sethumara thushara.sathkumara@ulpath....	Jul 3, 2020 9:30 AM	Active		...
demotoken	c1bb0764-3a273c0fd		Jul 17, 2020 12:00 PM	Active	app	...
demotoken2	c22fe568-e520017	SS Sorin SorinS stefanvisansorin@gmail.com	Jul 30, 2020 12:00 PM	Active	app1	...
importideas	44164c72-b2c3b34c		Jul 10, 2020 12:00 PM	Active	app2	...
newtoken	85721911-1d5ff0fb		Jul 7, 2020 12:00 PM	Active	app3	...
newtoken	97e41c56-aea502ef		Aug 13, 2020 12:00 PM	Active	app4	...

You can also check the recording from demo day for more details [here](#) and the feature walkthrough [here](#)



What is new?

Automation Hub: Citizen Developer

Description

- Shorter flow to share automations built for own usage
- Business and Technical reviews for covering the governance

Customer Benefit

- Impact the automation program with your own work
- Build a new space where the automation consumer can discover ready-to-use automations

Share your Automation

General

Name *

Description *

B I T U H1 H2 H3 [List Icon] [Table Icon] [Code Icon]

0/10000

Describe your process and include any pre-conditions or triggers and outcomes.

Category *

Business Area test

Select...

Cancel

Save Draft & Exit

Submit for Review

Pre and Post Automation

	Before Automation	After Automation
Average Process Duration <small>How long does it take to perform this process once?</small>	<div>minutes</div>	<div>minutes</div>
Average Error Rate <small>In percentages how often do errors occur?</small>	<div>%</div>	<div>%</div>
Average Rework Time <small>In minutes, how long does it take to resolve an error?</small>	<div>minutes</div>	<div>minutes</div>

Documentation

Source Code *
Please upload your code (.zip, .xaml) or provide a link to the repository. Check [here](#) where to find the source code of your automation. The maximum file size is 50MB.



Demo

1



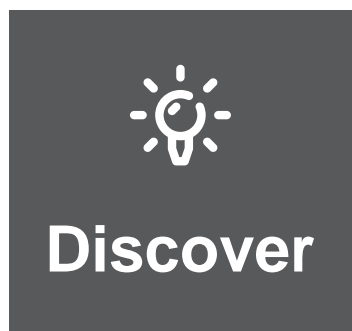
Task Capture

2

Agenda Task Capture

- 01** What is Task Capture?
- 02** How does Task Capture fit in our strategy?
- 03** What benefits Task Capture brings?
- 04** Who is Task Capture for?
- 05** Licensing
- 06** Marketing Messaging
- 07** What's new for Task Capture ?
- 08** How does it work? (Demo)

The UiPath Platform: Task Capture



Scientifically discover automation opportunities, powered by AI and your people

- Task Capture assembles step-by-step workflows into **easily-digestible documentation**
- We can all “**take selfies**” of our **expertise**, and create automation candidates from Task Capture processes



1

Document



Automatically capture every single detail of your process including number of steps and execution time

2

Enhance



Clarify each process step with a text description and enhance your document using a powerful editing toolset

3

Implement



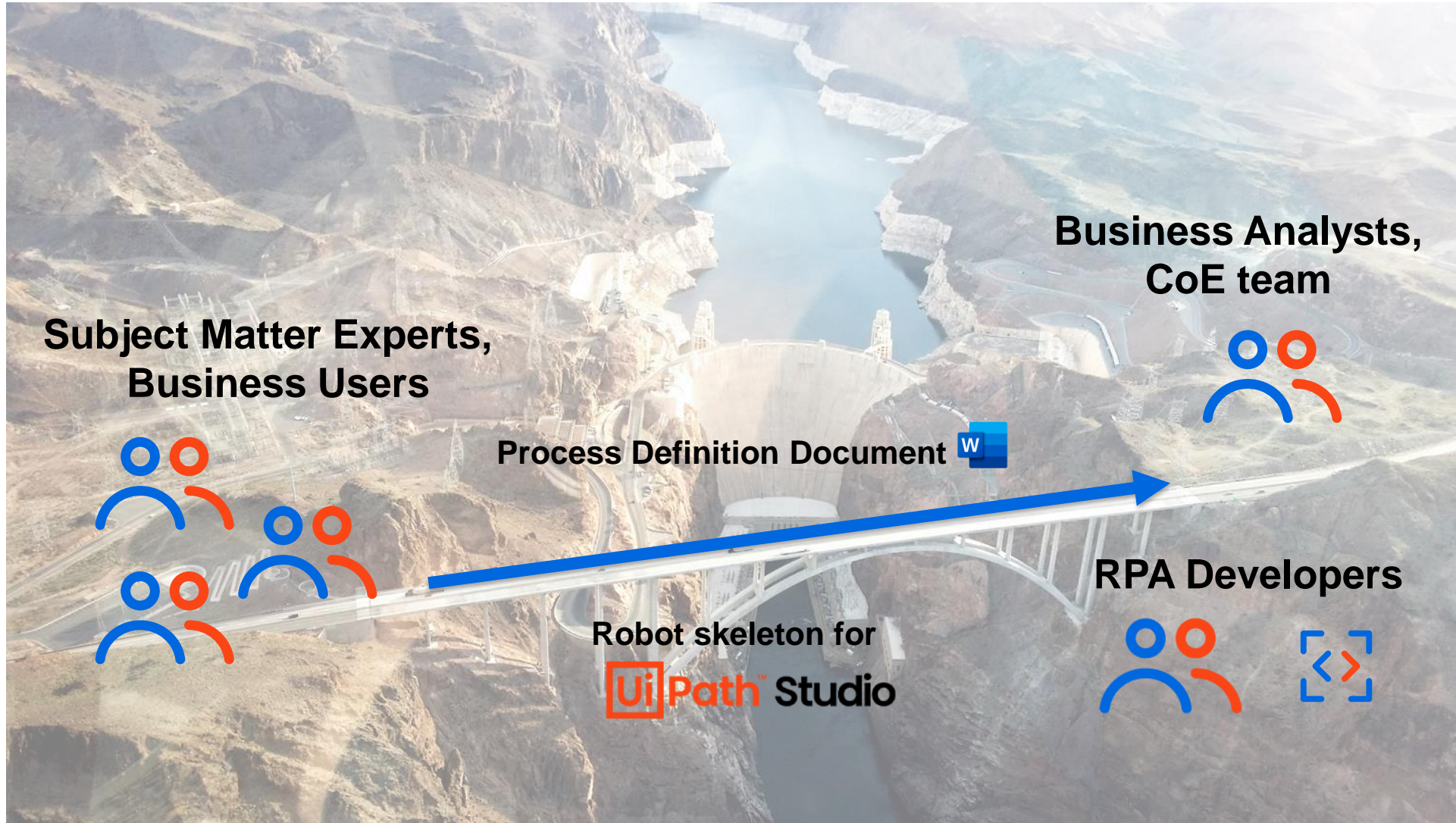
Get your RPA documentation, share it with leaders, and ignite your digital transformation

How does Task Capture fit in our strategy?

- ✓ **Engages users to the UiPath platform** by enabling the possibility of generating Studio robot skeleton
- ✓ **Improves the relationship** between BA's and RPA Developers (no more PDD delays)
- ✓ **Works with Automation Hub** to give you one place for all your documentation



Task Capture - What benefits Task Capture brings?



Who needs Task Capture?



SMEs, BAs and Business Users

- Make your expertise count
- Be ready for sharing and work handoffs
- Fast-track an automation project



CoE leaders

- Align Business Analysts and RPA developers
- Build a complete library of process docs
- Capture your most complex workflows



The C-Suite

- Be prepared for emergencies and audits
- Build, keep, and share institutional knowledge
- Help transforming your business



RPA developers

- Get documentation from process owners without churn or delay
- Export workflows to Studio in seconds
- Document existing automations, too

Licensing

Bundled with Automation Hub

- Task Capture is [included with Automation Hub](#)

User Role SKU

- Included in the package for every [User Role](#)

Community Edition

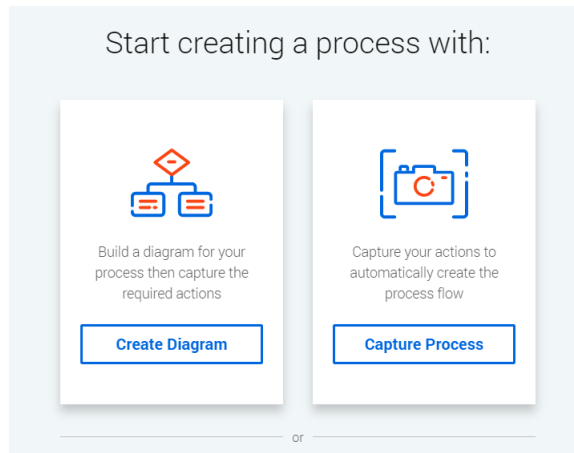
- You can access the Community Edition [here](#)



“As a business analyst, it’s my best friend!”

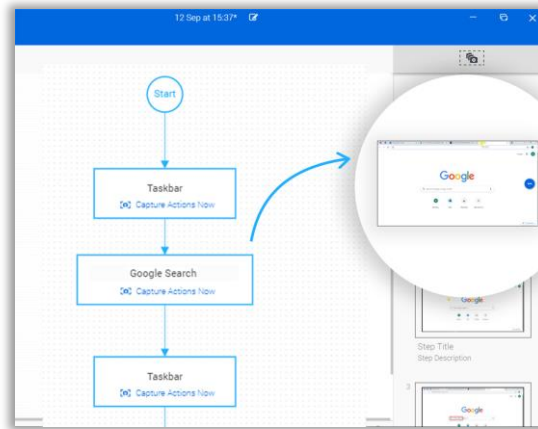
Marketing Message

Take a selfie of your work



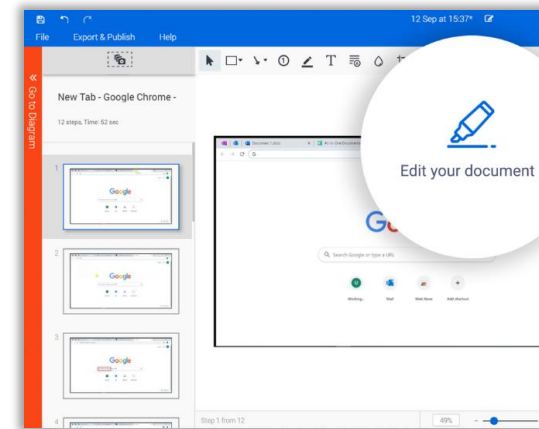
Simply click “Capture Process” and start going through your regular workflow. Don’t forget to smile.

Document work just by doing it



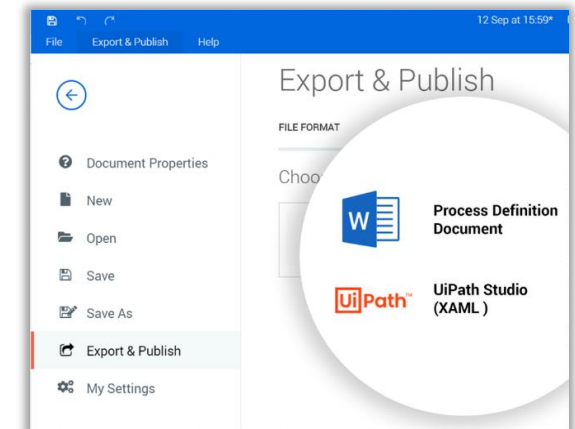
Task Capture automatically generates a process map from application screenshots and window names, along with titles and descriptions of each step..

Edit the output with ease



If the auto-generated document needs some tweaks, no problem. It’s simple to enhance images, add notes, and change text

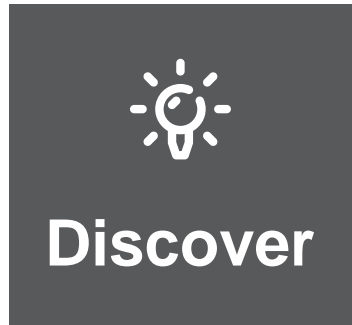
Export and share your process docs



Make it easy for development teams to get right to work by auto-generating a PDD or XAML file and exporting directly into [Automation Hub](#) (for CoEs) or [Studio](#) (for developers).



The UiPath Platform: Discover



Scientifically discover automation opportunities, powered by AI and your people

Task Capture

- Enhanced the integration with
 - Automation Hub
- .MSI installation
- Actions limitation
- Hotkeys improvement
- Warning message for loading broken PDD templates

Key points for 20.10

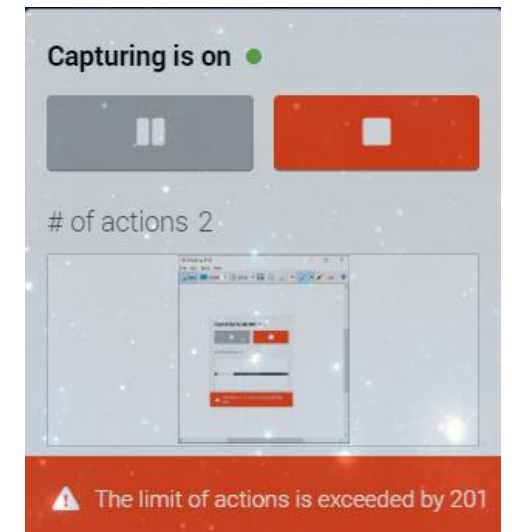
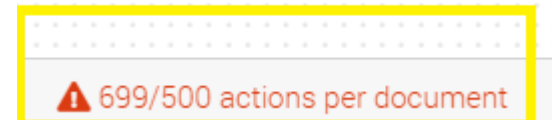
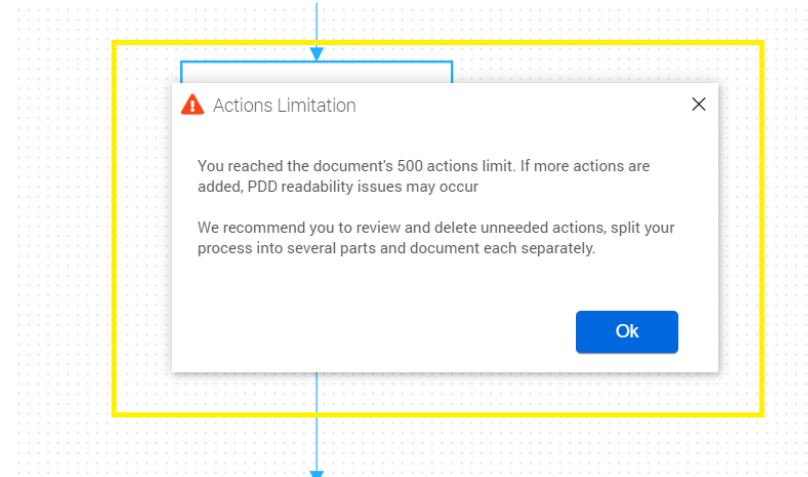
Released focused for improving the user experience and the overall quality of the product and documentation

Description

- Introducing multiple warning messages in order to let the user know when the 500 actions per document limit was exceeded
- The user would still be able to record multiple actions if he/she chooses to continue despite the warning messages

Customer Benefit

- Providing a better visibility of the main product goal – generate clear and informative process documentation





What is new?

Task Capture: Enhanced Automation Hub Integration



Description

With this enhancement, more information related to a process, which is already available in Automation Hub is automatically filled in a PDD when Task Capture is used to document an idea submitted in Automation Hub. Besides the Process Area, Department, and Short Description, the below data corresponding to the idea's Detailed Assessment is automatically included in the PDD:

- Process Schedule and frequency
- Number of times the process is run by selected frequency
- Peak Periods
- Number of persons performing the process

Customer Benefit

This results in eliminating the manual steps needed for filling in the information which is already available in the application which leads to faster PDD creation and increased customer satisfaction.

Process Details

Process Frequency	Quarterly
Process Peaks	There are no peaks
Volume Average	1 repeats
Number of people that could benefit from this automation	1000 people



What is new?

Task Capture: .MSI installation



Description

- To enhance the installation process and offer an alternative to the .exe installation file, users can now choose the new .msi installer. This provides an efficient distribution of the app among the company

Customer Benefit

- Improving the installation process by facilitating the per-machine type of installation
- Application activation for many users at once

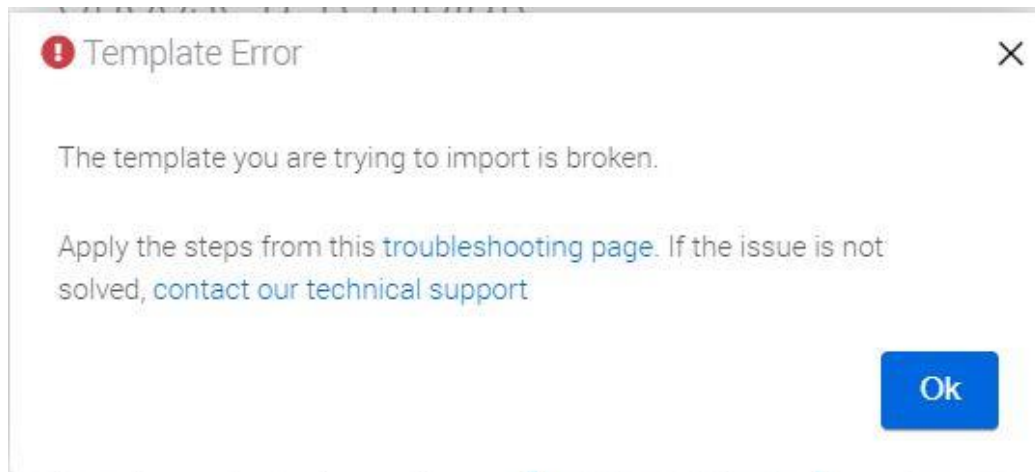


What is new?

Task Capture: Minor Improvements

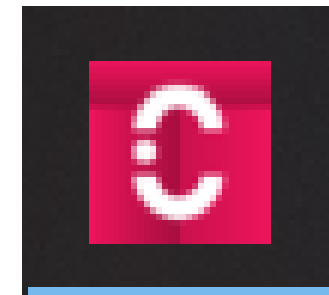
PDD template notification

Now you are notified by a warning message when trying to upload a broken or invalid PDD template.



Other improvement

- Better visibility for diagram elements - automatically selecting the last captured Sequence of the diagram and displaying the actions list
- The tool's logo design is changed
- Hotkey used for dragging the Diagram and Image Viewport is updated to the Space key like other products
- Shifted diagram elements when copy/pasting





Demo

2



Process Mining

3

Agenda Process Mining

- 01** What is Process Mining?
- 02** How does Process Mining fit in our strategy?
- 03** What benefits Process Mining brings?
- 04** Who is Process Mining for?
- 05** Competition
- 06** Licensing
- 07** Marketing Messaging
- 08** What's new for Process Mining ?
- 09** How does it work? (Demo)



The UiPath Platform: Process Mining



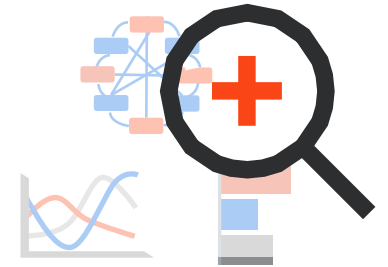
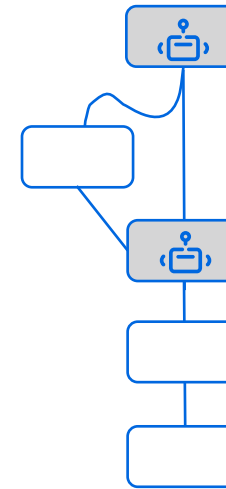
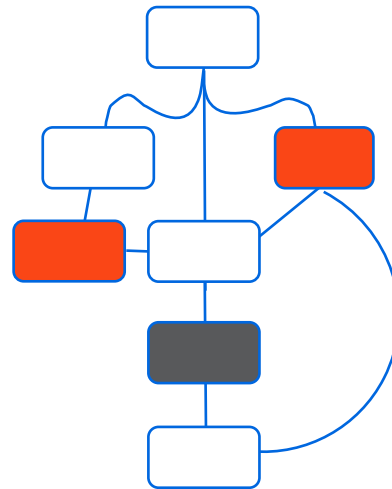
Process Mining connects directly to your data sources and turns raw data into intuitive visualizations that help you discover, automate and monitor your processes, continuously.



ORACLE

ORACLE®
JD EDWARDS

servicenow



Capture
digital footprints left
behind in your systems
and applications

Visualize
all bottlenecks,
inefficiencies, variations
and exceptions

Streamline
your processes with
automation

Monitor and
automate
continuously

Process Mining - What benefits it brings or problems it solves?

Challenge



Processes that cross different departments



Processes that cross different systems



Unpredictable processes that are vulnerable to disruption



Lack of visibility into processes leading to trial and error approach to automation



Impact on the business



Siloed ways of working that feed inefficiency



Inability to pin down and improve complex processes



Loss of market share and reduced competitiveness



Increased chances of automation failure

Process Mining + Automation

A Perfect Fit

Process Mining



Instant transparency into your process for easy identification of process pain points



Know what to automate and what needs to be improved before automation



Continuously monitor your process, and ensure automation has the intended result

Automation



Emulates a person by executing manual, repetitive tasks



Makes decisions based on set rules



Seamlessly integrates with existing applications

Who needs it?



Business Users

Focus on business

- Analyzing processes
- Monitoring performance
- Increasing efficiency
- Minimizing risk
- Managing Compliance
- Improving KPI's



Developers

Focus on technology

- Extracting data
- Developing applications
- Designing dashboards
- Visualizing processes
- Calculating KPI's

Process Mining - Competition



Hyperautomation /RPA capabilities



Platform built for Hyperautomation, where the combination of Process Mining & RPA are the quickest route to effective process transformation.

Business logic



Allows set up of business 'tags' to automatically detect and flag cases that meet tag criteria. Allows for custom KPI reporting for each process.

Hosting options



On premises and private cloud model for enhanced control and security of the process mining platform.

Data transformation



Powerful and integrated data transformation layer (ETL) directly connects to data sources and combines multiple data sources.

Connectors



Connector templates for standard system configurations. ETL layer provides significant flexibility in altering connectors and integrating with other data. Catching up fast with process specific connectors.

Commercial model



Simple, flexible and cost effective, with no limit to the number of processes that can be mined per server.



Other Competitors



Views Process Mining as the critical platform for process transformation, with RPA as an ancillary tool. Other competitors does not have integrated RPA.



Out-of-the-box standard process KPIs are tracked but lacks the ability to create custom KPIs.



Cloud-hosted software-as-a-service.



No data transformation layer, must use a third-party tool. Complex implementation when using data from systems that don't fit standard connector or multiple data sources.






Many out-of-the-box process apps, however they are developed for standard system configurations and require more complex effort to alter from the standard connector.



Licensed by process. Additional license and cost for each process to load/analyze. User licenses included with high-cost process license.

Pricing Model & Licensing - What changes?

Old Model *Process Based (per year)*

	Process License Changed \$70,000/process
	Analyst User Name change \$900/user
	Developer User No change \$5,500/user



New Model

User based (per year)

Changed 	Process Mining Server* \$20,000/server Many customers use separate servers for different departments, but we don't place a limit on the number of processes a server can run.
Name change 	Business User \$900/user Full insight into the processes of your organization. Detect inefficiencies and RPA opportunities. Monitor performance and compliance and utilize UiPath Action Center to proactively optimize your processes.
No change 	Developer User \$5,500/user Full access to the design and development functionality of UiPath Process Mining and the entire UiPath RPA Platform, develop, customize and administrate platform applications.

- *Non-production server \$4,000*

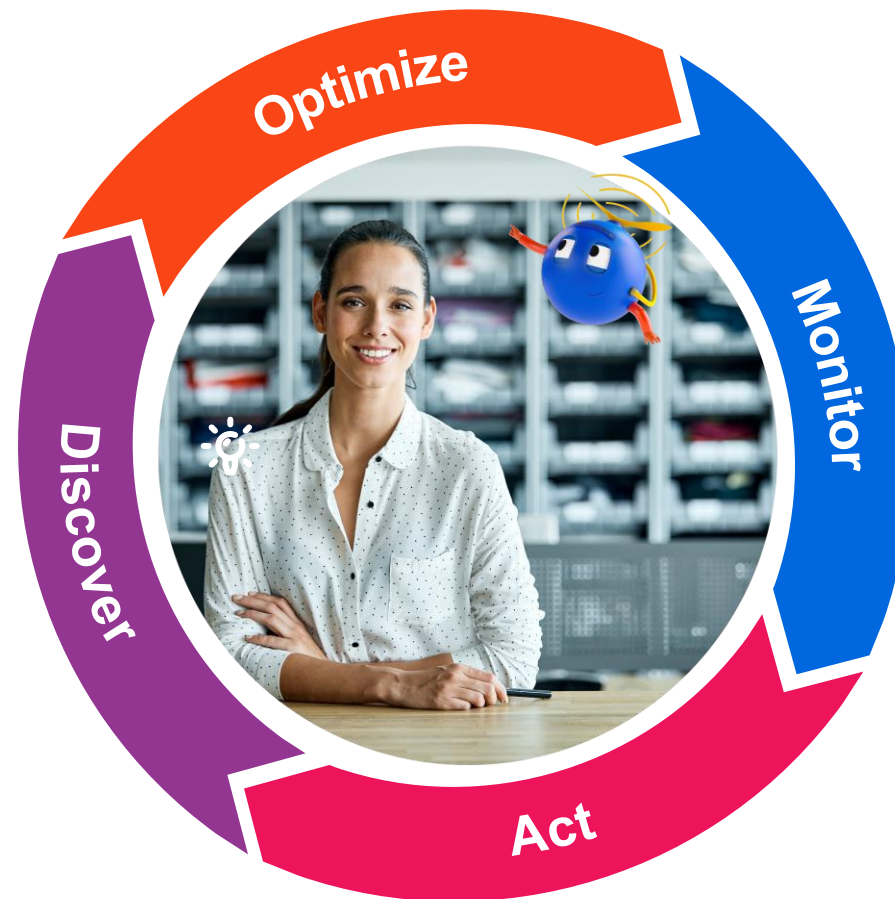
Marketing Messaging

Combine Process Mining & Automation to continuously
Discover, Automate, Monitor and Act.

First, **discover and automate...**

Fully understand the real end-to-end processes and discover automation potential.

Increase efficiency and reduce risk through automation.

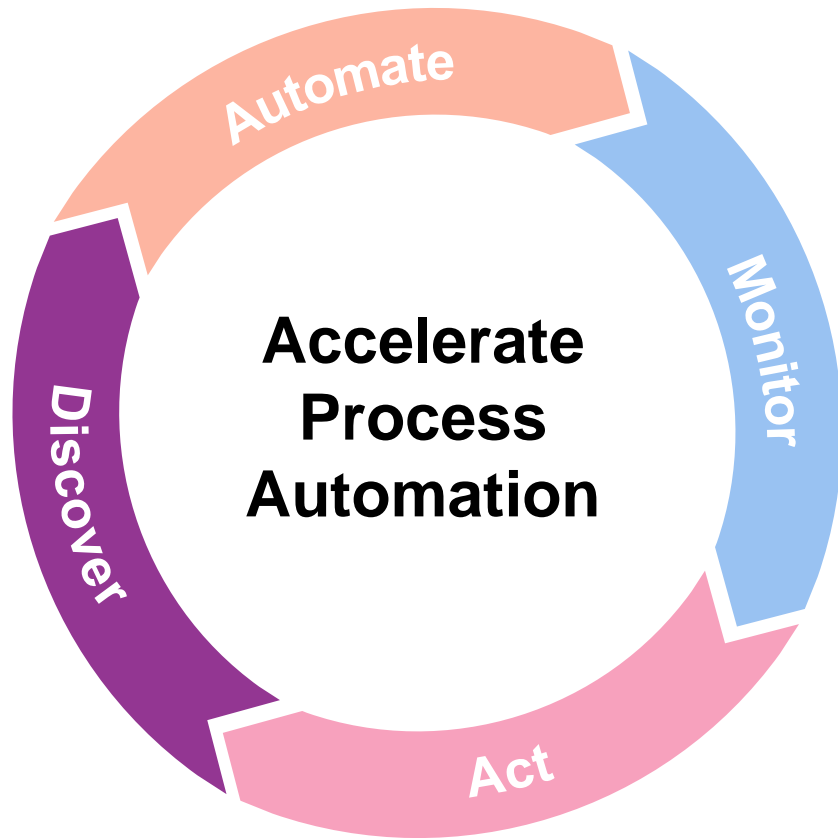


Then, **monitor and act**

Monitor how automation performs in the context of end-to-end-processes.

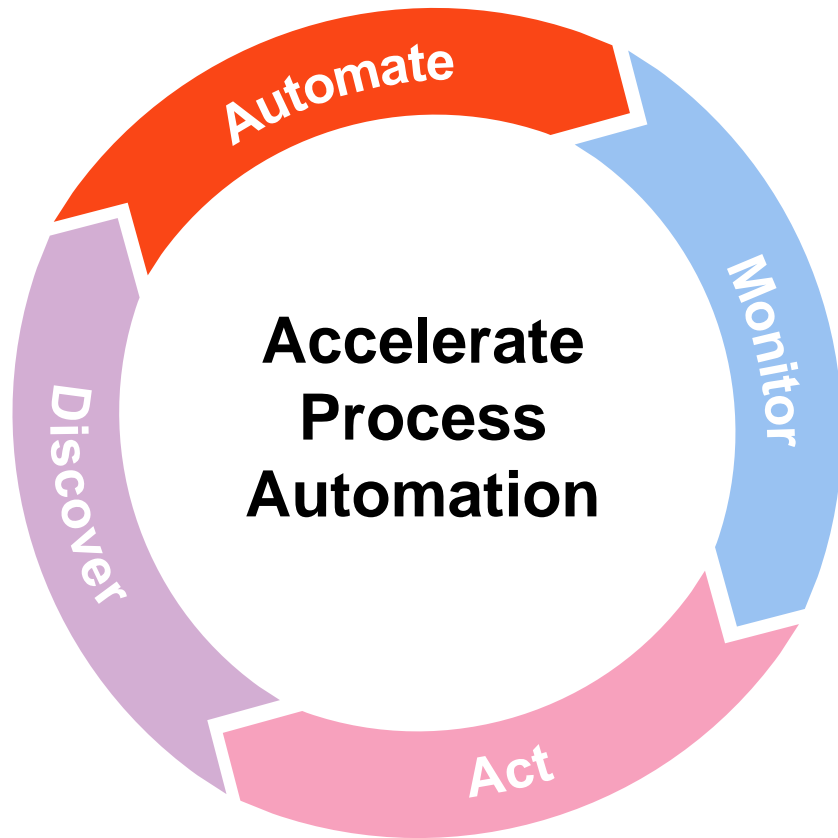
Make automation and optimization continuous, taking corrective action to stay on track.

Continuously **Discover**, Automate, Monitor and Act



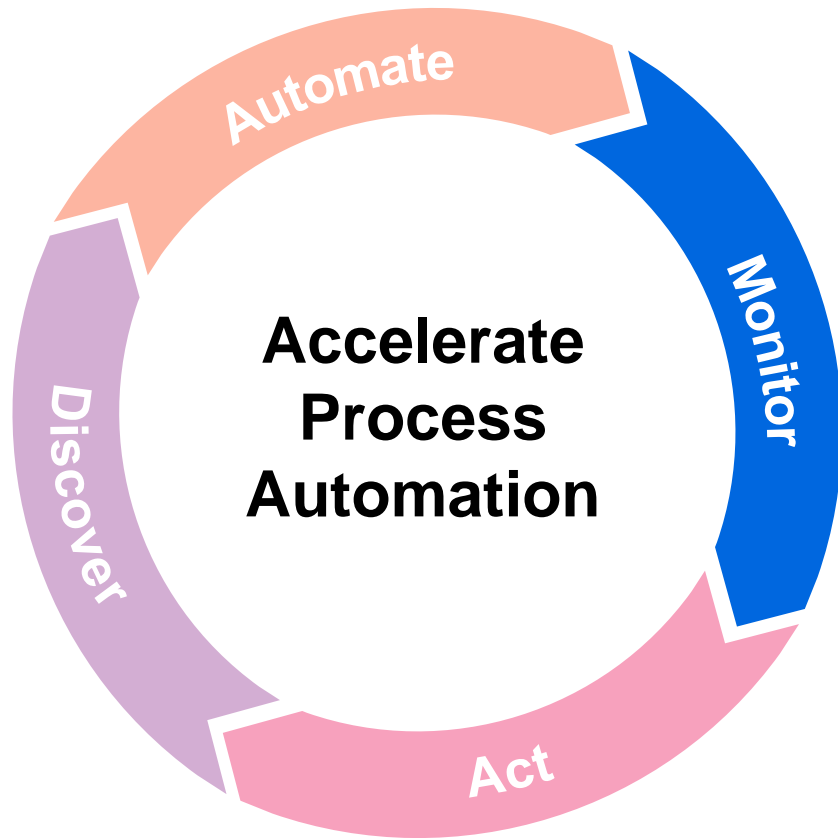
- Capture digital footprints left behind in your systems and applications like SAP, Salesforce and Oracle
- Transform raw event data into intuitive process graphs and dashboards using a powerful data transformation layer (ETL)
- Chronicle your entire process from start to finish, and all the different ways it was performed
- Discover process bottlenecks, rework and variations that are ripe for automation

Continuously Discover, Automate, Monitor and Act



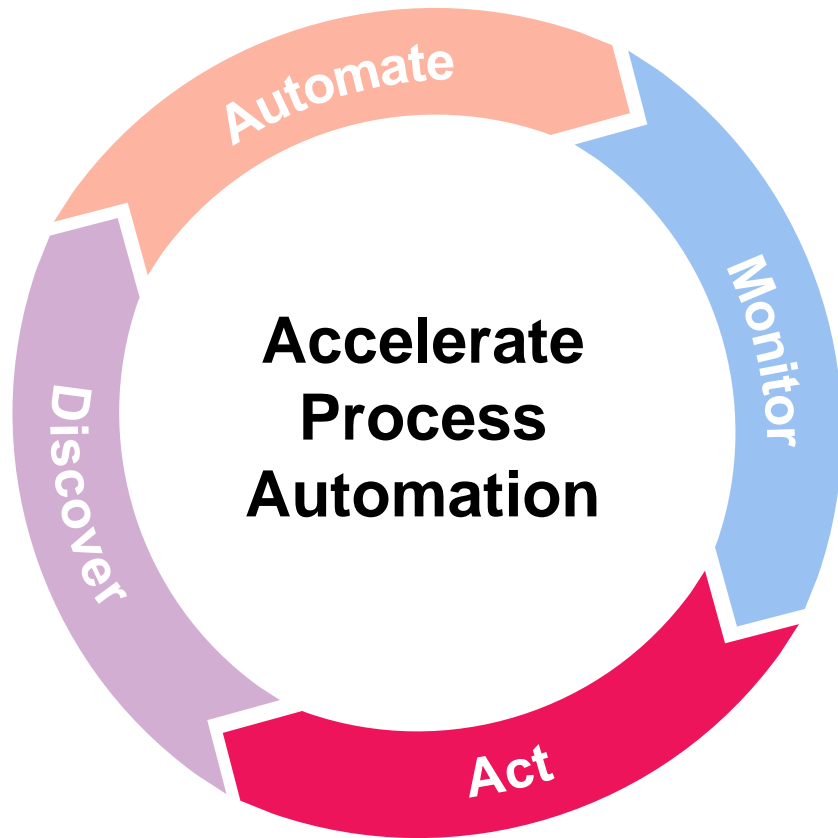
- Zero in on what should be automated first, how to do it, and what the return of your efforts will be
- Plan a strategic combination of process automation, standardization and optimization initiatives
- Deploy best in class UiPath automation capabilities to progress quickly with process optimization

Continuously Discover, Automate, **Monitor** and Act



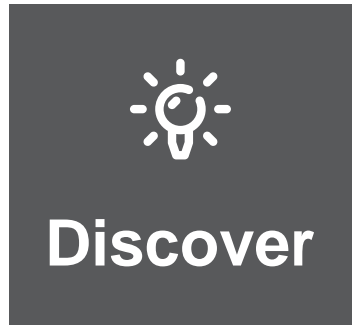
- Check processes after automation to ensure you're getting the performance lift you expected
- Add valuable context to automation and understand the impact it has on the end-to-end process
- Apply custom business logic to process outcomes, ensuring alignment with business goals

Continuously Discover, Automate, Monitor and **Act**



- Take swift and intelligent action on process mining derived insights
- Assign robots to automatically handle tasks in Orchestrator
- Be alerted to any unwanted process deviations in near real-time with Action Center
- Maintain a view of your automated processes and stay agile in the face of constantly changing external factors.

The UiPath Platform: Process Mining



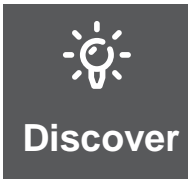
Scientifically discover
automation opportunities,
powered by AI and your
people

What is new?

- **2020.6**
 - Actionable insights (Orchestrator integration)
 - Native SAP extraction
 - Performance improvements (Collapsible charts, Faster filters)
 - Other minor improvements
- **2020.10**
 - New charts
 - Scalability & performance

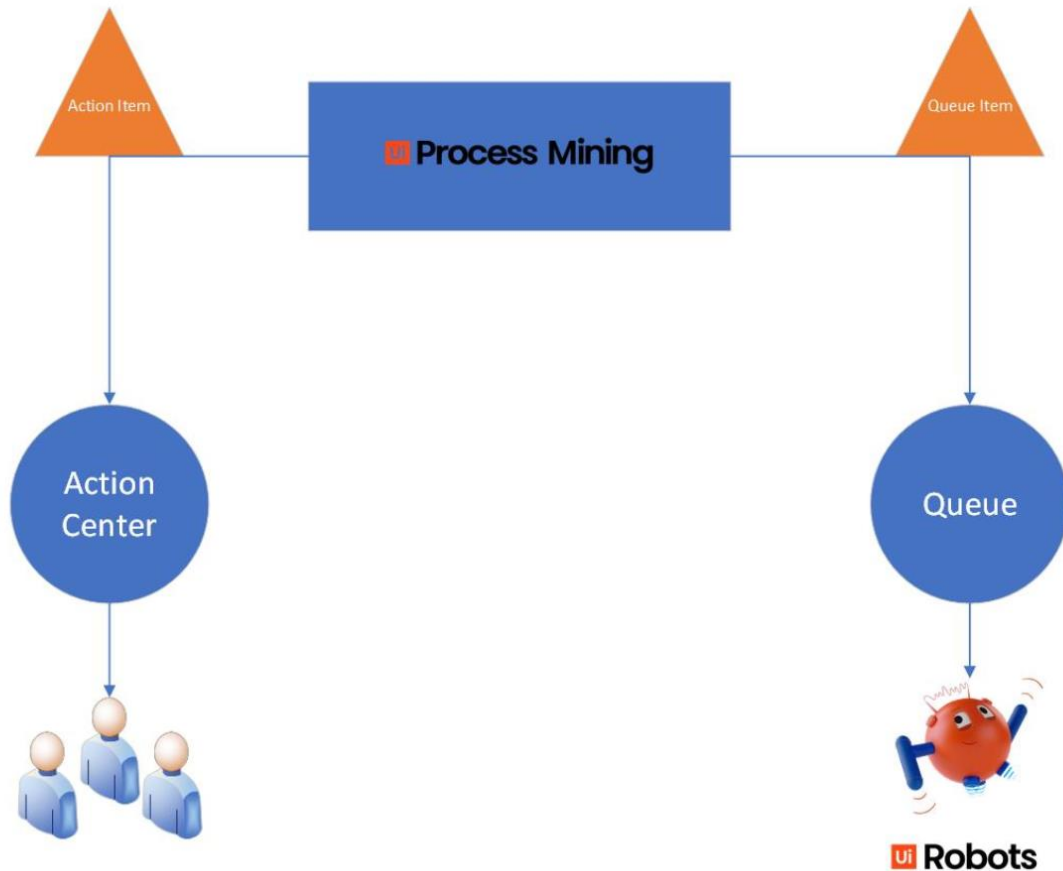
Connectors will be released independently on a **monthly** cadence

SAP O2C connector 1.0 - Expected later in 2020



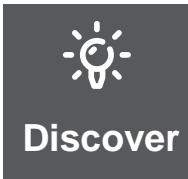
What is new?

Process mining + RPA integration



Tag	Tags	Difference
SLA violation	130	-373
Multiple final checks needed	113	-870
Payment info not clear	45	-8
Contract conditions not checked properly	23	-170
Creditor does not exist	4	0
Payment by non authorized user	3	-100
Total	318	-1,521

STATUS	PRIORITY	TASK ID	TITLE	CATALOG	CREATED	ASSIGNED TO
UNASSIGNED	Critical	12117	Validate D3 Claim Data	High Value Claims	a few seconds ago	
UNASSIGNED	Medium	11658	Invoice fields Validation	New Employee Requests	15 days ago	
PENDING	Critical	12118	Invoice approval for Q3	High Value Invoice	a few seconds ago	chetahve2
PENDING	Medium	11657	Invoice fields Validation	New Employee Requests	15 days ago	admin
COMPLETED	Critical	10621	Q2 approvals level2		2 months ago	admin
COMPLETED	Critical	10623	Q2 approvals level2		2 months ago	admin
COMPLETED	Critical	11391	Q2 approvals level2		a month ago	admin
COMPLETED	Critical	11511	Q2 approvals level2		19 days ago	admin
COMPLETED	Critical	11576	Validate D3 Claim Data	High Value Claims	17 days ago	admin
COMPLETED	Critical	11577	Invoice approval for Q3	High Value Invoice	17 days ago	admin



What is new?

Native SAP extraction

- Connect and extract your data directly from SAP
 - SAP R3
 - SAP ERP
 - SAP ECC 5.0
 - SAP ECC 6.0
 - S/4HANA
 - ...

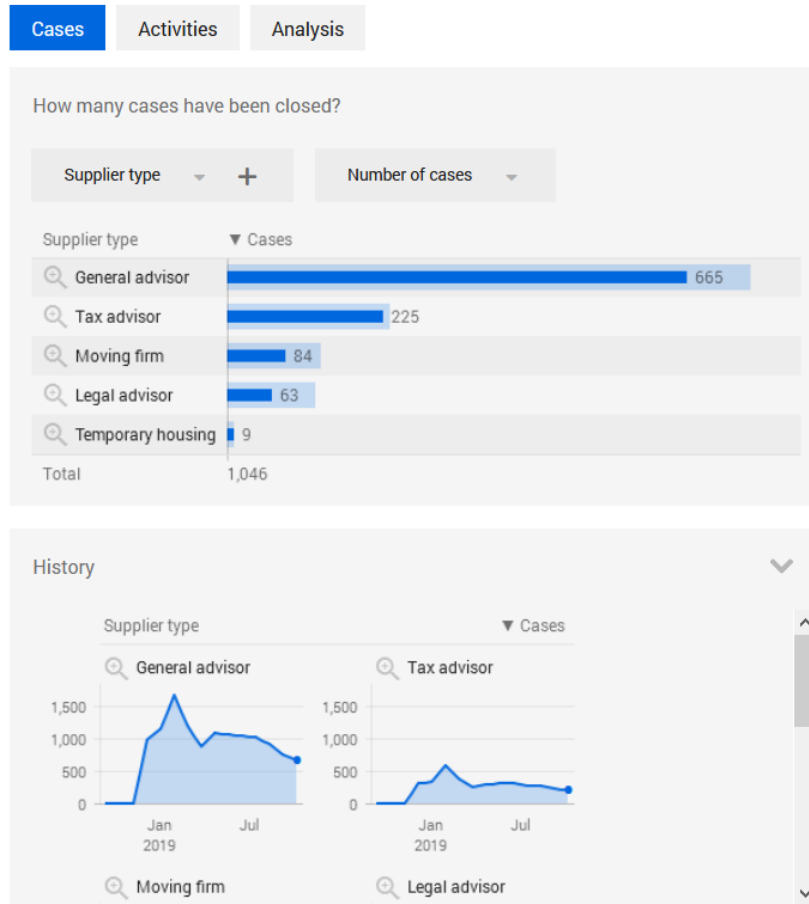
Examples

```
1 // Connection string:
2 'Driver={SAP};Host=10.10.10.10;SystemNumber=00;Username=MyUser;pass=secretPassword;client=100
   ;Language=EN'
3
4 // Query:
5 'table=' + urlencode("EKPO") // Will retrieve all fields of all records of table EKPO
6 'table=' + urlencode("EKPO") + '&fields=' + urlencode(listtojson(["MANDT", "EBELN"])) // Will
   retrieve the MANDT and EBELN field for all records for table EKPO
```

What is new?

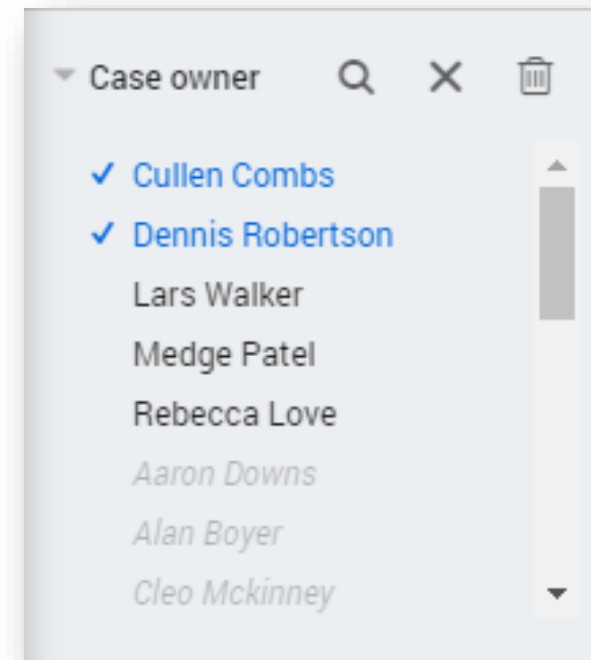
Performance improvements – Collapsible charts, Faster filtering

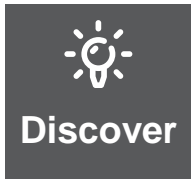
Collapsible charts



Faster filtering

Improved filtering resulting to up to 4x times faster results





What is new?

Minor improvements



Command line activation

The following new command-line functions are now available in the **DataServer** folder of the **UiPath Process Mining** installation:

- `ImportRelease` - *to import releases either from a local file or a Git repository*
- `ActivateRelease` - *to activate the release*

Auto cleaning for development caches

Developer caches older than 30 days are now automatically deleted to preserve disk space

Description `AutocleanWorkspaceCachesDays`

Number of days after which cache files for developer workspaces are automatically deleted.

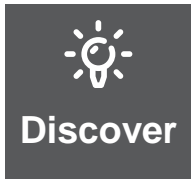
- Only cache files used for performance optimization are deleted, cached query result files are never deleted.
- Setting this option to 0 will disable automatically deleting old cache files.
- The check for old cache files is done approximately once a day, so you may need to wait up to 24 hours before seeing the effect of enabling this setting.

Default value

30

Examples

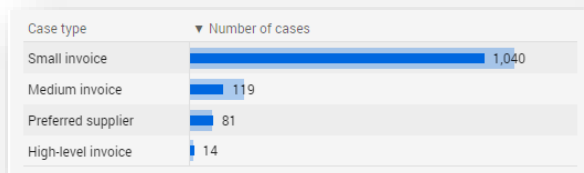
```
1 | "AutocleanWorkspaceCachesDays": "30"
```



What is new?

New charts

- **5 - 12x** faster
- New charts for Bar chart, History chart and Distribution chart
- Faster by caching
- Smoother front-end experience



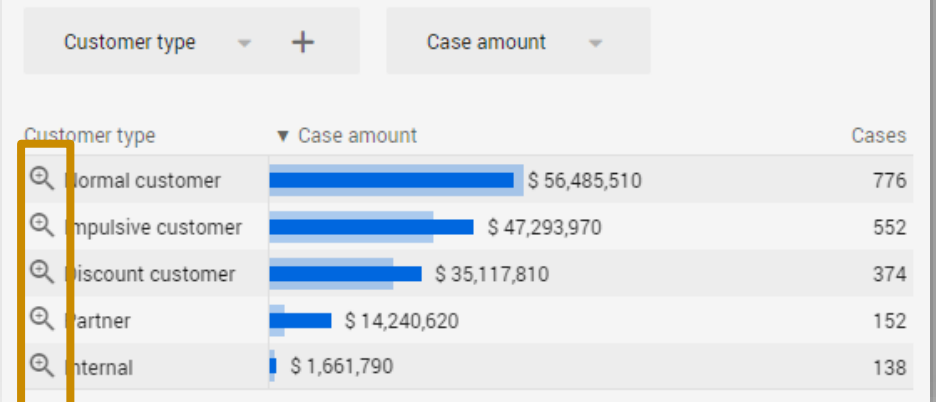
Scalability & Performance

New charts are easier to create

- Context metrics
- Drill downs



How many cases have been closed?





Demo

3



In
Preview

Task Mining

4

The UiPath Platform: Discover



Discover

Scientifically discover automation opportunities, powered by AI

UiPath Task Mining Preview

Build a high-ROI automation pipeline with AI-powered task analysis

UiPath Task Mining **utilizes AI** to automatically capture and analyze the day-to-day tasks performed by your employees, construct the scientific process maps and **suggest automation ideas** with the highest ROI potential.



Benefits

Using advanced machine learning, **Task Mining** teases out frequent task patterns to build high-value automation pipeline



Low touch,
high scale



Science-based

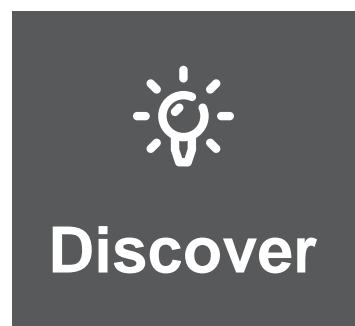


Transparent and
secure



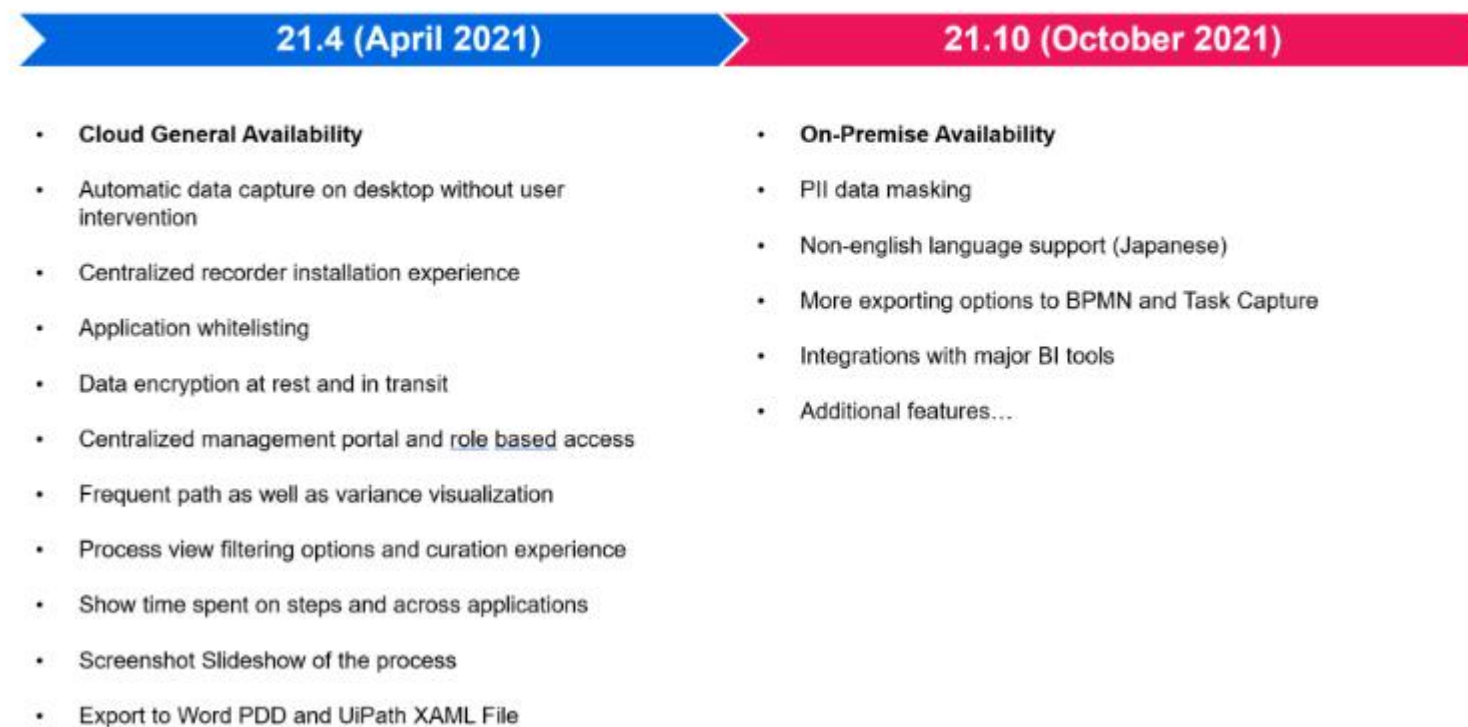
End-to-end automation

The UiPath Platform: Discover



Scientifically discover automation opportunities, powered by AI

Roadmap Task Mining





Additional Resources

5

Useful Resources



More detailed update courses will follow shortly..



Q&A time

6