



Leveraging RPA to supercharge CX and task automation

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A look at our past

Rich pedigree



- EDS
- Hewlett Packard

50+ year legacy delivering next-generation solutions to a broad set of federal agencies

Mission expertise

2.5B

Intrusion attempts prevented per year for the US Navy

1B+

Medicare claims processed per year



- GE Aerospace
- Lockheed Martin
- Bellcore

Deep intimacy built upon critical mission partnership, in some cases since agency inception

#1

Provider of systems engineering services for intelligence community

1st

Cloud migration supported in intelligence community



- Kroll

Government's largest investigative services provider with a relationship that spans over a decade

200k+

Background investigations conducted per year

End-to-end portfolio of service offerings and solutions

Supported by a strong innovation engine and broad partner network

Strong Innovation Engine and Extensive IP Portfolio

260+

Issued, licensed, and pending patents

Largest

Contractor for DARPA cybersecurity research

170+

PhDs on staff

50%

Technical research staff who are patent inventors (Bell Labs heritage)

\$80M+

In government funding for applied research



Academic Partners



Massachusetts Institute of Technology



PRINCETON UNIVERSITY



Penn
UNIVERSITY OF PENNSYLVANIA



Carnegie Mellon University



PennState

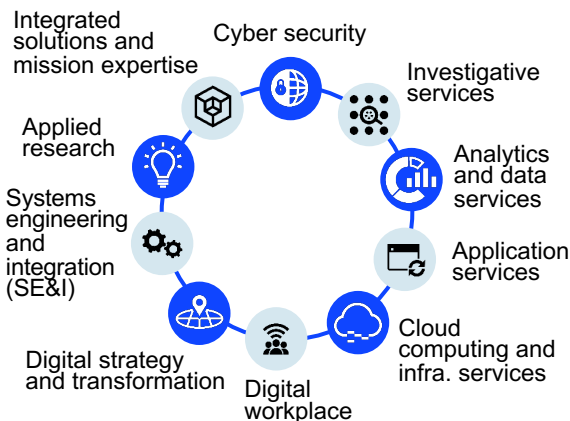


UNIVERSITY OF MARYLAND



VIRGINIA TECH.

End-to-End Service Offerings and Solutions



Broad Partner Network



Microsoft



amazon
web services

ORACLE®



AT&T



DXC.technology

DELL EMC



Hewlett Packard
Enterprise



UiPath®



Symantec



redhat.

VERITAS®

MICRO FOCUS

Long-standing customer relationships

Mission services

Enterprise IT services



Intelligence Community
30+ years



U.S. CYBERCOM
1+ year



Office of Dir. Of Nat'l intelligence
10+ years



Veterans Affairs
20+ years



Dept. of Education
20+ years



NASA
46+ years



Air Force
15+ years



Nat'l Geospatial Intel Agency
35+ years



Dept. of Justice
4+ years



Department of Defense
35+ years



Strategic Command
< 1 year



Treasury
20+ years



DARPA
20+ years



NOAA
1+ year



CECOM, AMCOM
13+ years



FBI
7+ years



HR Command
30+ years



S&L Govt.
25+ years



GSA
17+ years



DHS
15+ years



Nat'l Background Investigation Bureau
13+ years



Housing and Urban Dev.
25+ years



HHS, CMS
25+ years



United States Postal Service
20+ years

Franchise position in Intelligence Community and defense

Broad portfolio of U.S. public sector customers

We see RPA as a force multiplier for the customer experience (CX) in the public sector

RPA provides accelerated responses on client-facing processes. RPA gives us an opportunity to enable accelerated and accurate data-driven self-service.

RPA provides a bridge between legacy and digital. RPA is redefining how we view integrations between legacy systems with digital services like mobility.

RPA is an enabler to digital government. RPA can help move to digital government by playing a more direct role in an agency's CX experience within its organizations, with other agencies and with the citizen.

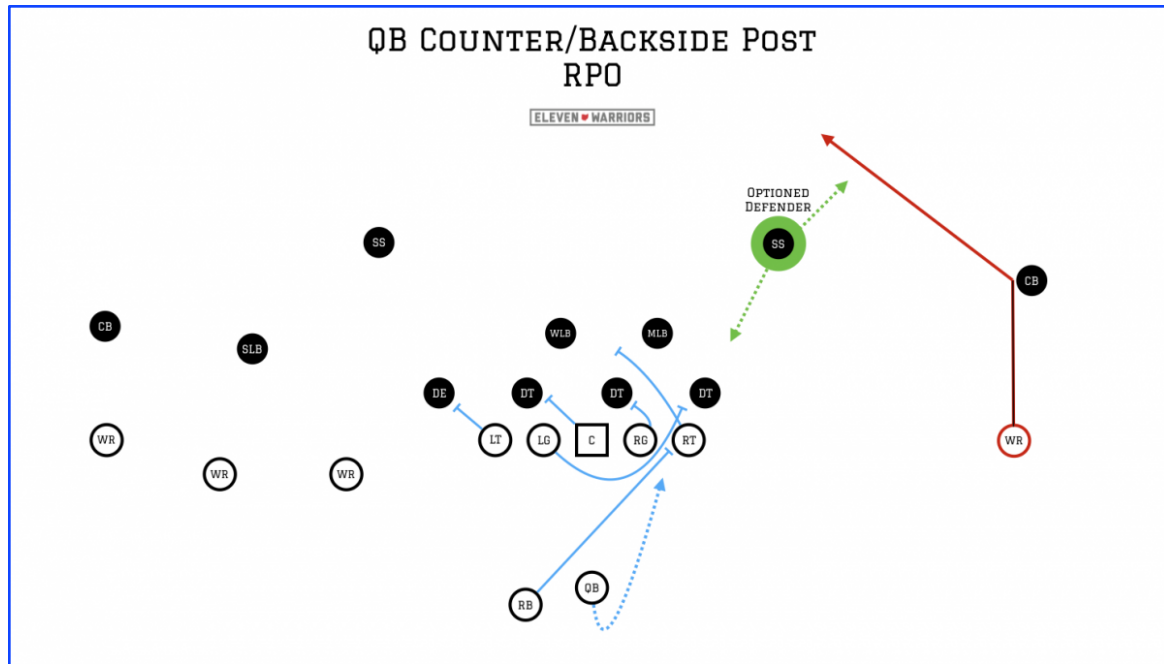
We're rethinking how government works.



Think RPO (Run-Pass Option)

Blueprint for RPA inference

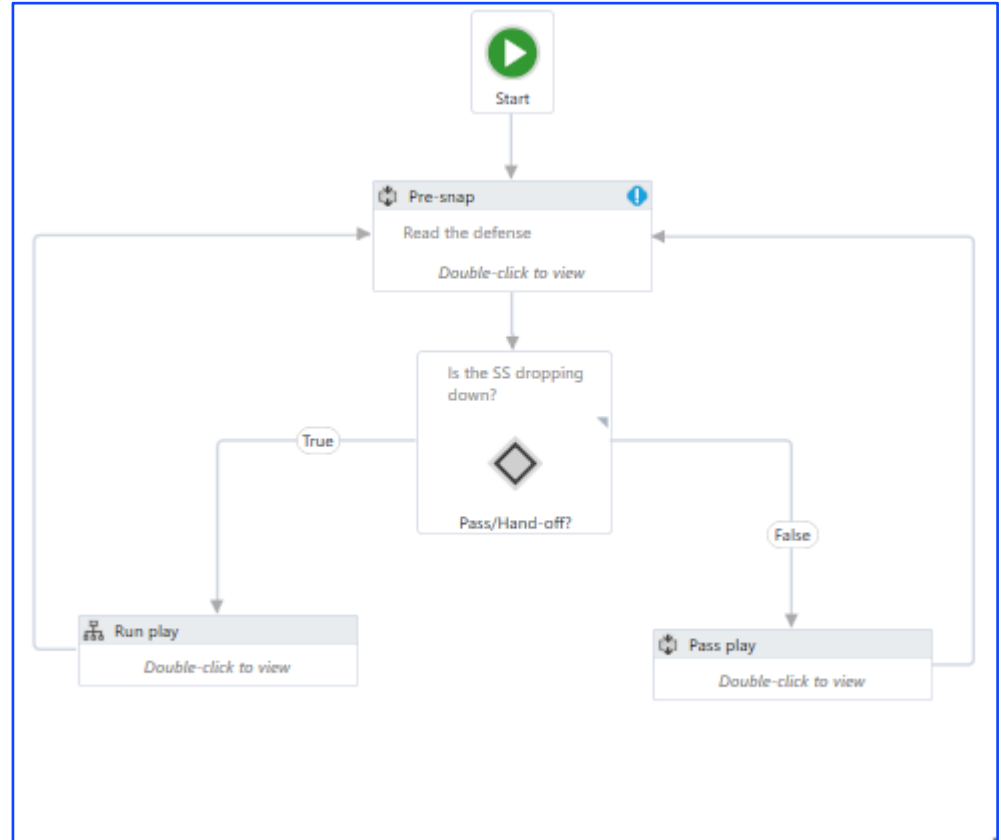
- RPO in football is the same play, with different outcomes.
- QB needs to read the pre-snap defense.
- Depending on the read post-snap, QB can choose run or pass.
- No one knows the play except the QB.



RPA on RPO

Blueprint for RPA inference

- RPA workflows can execute in a manner with multiple outcomes.
- RPA workflows can “read” dynamically changing files.
- Depending on the data, RPA workflows can execute differently.



We're looking at RPA for the future of task automation

RPA use cases must replace human functions – not other tools. We don't see RPA replacing other technology. We see RPA harnessing other technology!

RPA use cases must engage two or more disparate but simultaneous events. Challenges and complexity can occur because multiple events happen at the same time.

RPA is a critical component in a larger automation ecosystem. RPA lowers the barrier for organizations to leverage analytics, software robotics and disparate digital systems.

We're rethinking how we work.





Thank you

