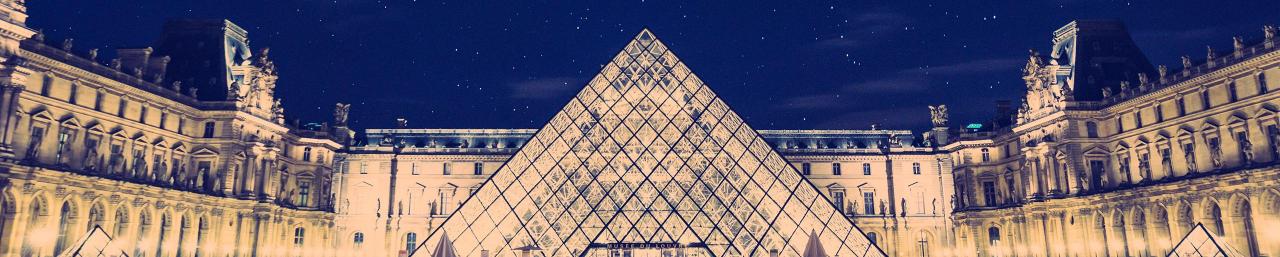


#UiPathTogether

PARIS

Enterprise RPA: Winning Together at Big Scale

Daniel Dines | CEO and Co-Founder of UiPath





2017 **GLOBAL EXPANSION** Leading Enterprise RPA vendor recognized by top industry analysts 10 global offices | 540 customers | 500+ staff | 50% of Fortune 10 2016 **GROWTH** Global offices / 100 people / 100+ enterprise customers Our journey @ UiPath 2015 **GROWTH Enterprise RPA Partnerships with global BPO & Consulting Firms.** 2013 **FIRST UI AUTOMATION Desktop Automation product for Enterprise RPA** 2005 **INFANCY** First automation libraries for developers worldwide





UiPath to 2020

2018

PATH TO AI

2019

EXPERIENCE-ENHANCED AUTOMATION

2020

COLLABORATIVE DIGITAL WORKFORCE

- \$153 Million Series B with Accel, Capital G (Google) and Kleiner Perkins
- 1,500 customers, 14 offices, 1,100 employees
- Integrations with Google Cloud Natural Language, Stanford NLP and IBM Watson

- Experience-based vs. rulesbased
- Open Marketplace of thousands of automations, models and algorithms. Free and extensible
- Digital workers engage human workers
- Language and reasoning enhance autonomous experience



Humans. We were meant to be creative.

- Robots can do the work most of us hate doing anyway.
- On average, managers spend two full days per week on administrative activities and, in the U.S., approximately \$575 billion per year is spent performing administrative work.
- Millennial employees would rather make \$40,000 per year doing a job they love as opposed to making \$100,000 per year doing something boring.

THE MYTH

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9 IN 10 LOOK FORWARD TO MANAGING AI ROBOT CO-WORKERS.

January 18, 2018

88% of respondents would be comfortable with the prospect of working alongside intelligent machines, while a further

91% are comfortable with the prospect of managing them.

UiPath is the platform for Future of Work

- Automate today with speed and accuracy
- Improve process sophistication with ML, NLP and AI through RPA
- Deliver extraordinary productivity and performance benefits





Merci Beaucoup!

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