

### Supercharge Your Microsoft Application Automation in Cloud and On-premises

Dynamic, modern enterprises expect ready-made yet flexible automation solutions to achieve rapid results. They want pre-built integrations that solve business challenges for every environment. Robotic Process Automation (RPA), AI and cognitive technologies create a paradigm shift in how businesses manage processes and perform repetitive tasks to significantly accelerate productivity and efficiency.

UiPath, the leading RPA provider, partners with Microsoft to fuse RPA with a host of enterprise-ready cloud infrastructure, Artificial Intelligence (AI), productivity cloud, and cloud applications to help enterprises automate millions of tasks to become digital faster.

## UiPath powers flexible automations that scale with Microsoft Cloud

#### **Efficient automations with the Microsoft Cloud**

Automate a broad range of repetitive tasks and processes within Microsoft Office, Microsoft Office 365, Microsoft Dynamics 365, and other applications.

- Use software robots to collaborate on spreadsheets, access stored files, and act on emails within the Microsoft Cloud both on-premises and online.
- Get pre-built activities ready to drag and drop into automation workflows.

#### **Automated deployment on Microsoft Azure**

UiPath offers the industry's first complete RPA automated deployment solution on Microsoft Azure.

- Quickly scale RPA initiatives in a fraction of the time.
- Ensure a completely predictable deployment to reduce risk.
- Easily scale and manage your digital workforce as needs change without manual intervention.

#### **Automations for actionable insights**

Infuse your business with AI technology and deliver advanced automations. The UiPath Enterprise RPA Platform integrates with Microsoft Cognitive Services to unlock key business intelligence from print and digital documents while accelerating data extraction and processing. Customers stay ahead of the competition with PowerBI template dashboards and customizable reports.

#### **Security compliance**

UiPath offers secure automation and simplified compliance with regulations. Microsoft Azure Active Directory support is built-in to provide best-in-class authentication and key protection. Defense-grade security and auditing include Role Based Access Control (RBAC), encryption everywhere, and Veracode certified code. Our technology is trusted by 60+ government agencies.



Our UiPath partnership enables us to accelerate our own 'automation first' strategy and provides unparalleled integration and value to our customers who have Microsoft investments.

- Shaun Leisegang, CEO, rapidMATION

# Grow your business and drive more customers to automate with you

Partner with UiPath to offer unmatched RPA expertise, state-of-the-art AI, and advanced automation solutions from a certified Gold Application Development Competency Partner and a Global Gold Co-Sell Ready Partner with Microsoft. Our proven expertise assessing and delivering automation solutions across Microsoft applications will help you differentiate your business and create solutions that leverage the entire Microsoft Intelligent Cloud and Intelligent Edge.

Capture your share of the fastest-growing segment of the global enterprise software market\* and accelerate digital transformation for your customers when you add UiPath RPA + AI into your delivery model. You'll get the support you need to drive demand for your services and the potential to generate services revenue of \$4-\$20 for every dollar of UiPath licenses sold.

- Access joint strategy and go-to-market planning, co-selling support, turnkey marketing campaigns, events and co-marketing funds, and brand awareness.
- Rely on dedicated partner support teams, sales and delivery enablement, 24-7-365 Partner Portal access with deal registration, partner investment funds, and joint solutions development.
- Tap into UiPath's open and extensible platform, leveraging hundreds of built-in, customizable and shareable activities that integrate with today's technologies and provide a path for tomorrow.

With UiPath, you can help your customers accelerate productivity and efficiency, capture actionable business insights, and improve customer experience and employee satisfaction. Accelerate your own 'automation first' strategy and provide unparalleled integration and value to customers who have Microsoft investments.

\*Gartner, Inc., June 2019