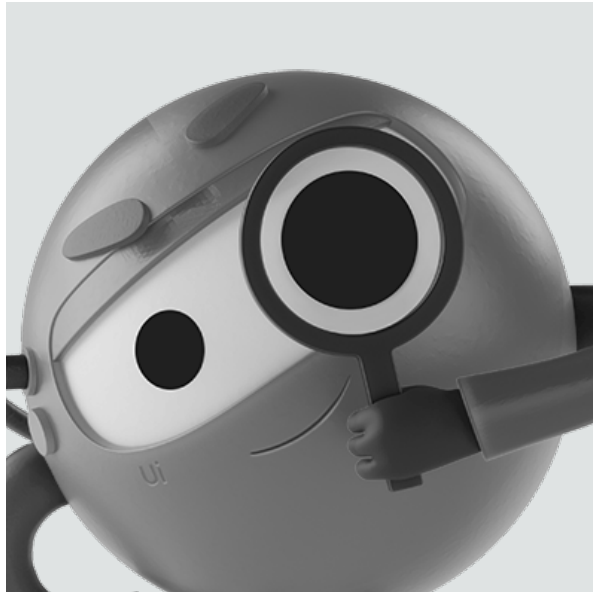


The background is a solid orange color. It features several abstract geometric shapes: a large, light-orange circle in the top-left corner, a smaller light-orange circle in the bottom-left corner, and a light-orange rectangle in the bottom-right corner. The word "Forward" is written in a large, white, sans-serif font, followed by three vertical bars of increasing height.

Forward |||

Meet your speaker



Tom Torlone

VP Business Consulting

UiPath



Automation@Scale Framework



Forward |||

**“Enterprise automation seems amazingly easy,
until it becomes obvious that it’s not...”**

Everest Group





In response to the challenges our clients face with enterprise automation, we have identified & developed a **7-pillar framework** to **shape executive automation strategy** and **enable strategic use of our product**.



The Automation Journey



Pillar One:

Executive Visioning

The Automation Journey Begins



Final Destination

Automation First Organization

Automation Program Scorecard

Executive Vision



Automation Impact



Readiness to Scale



Spread of Automation



Business Imperatives & Challenges

What is our strategic **roadmap** for automation?

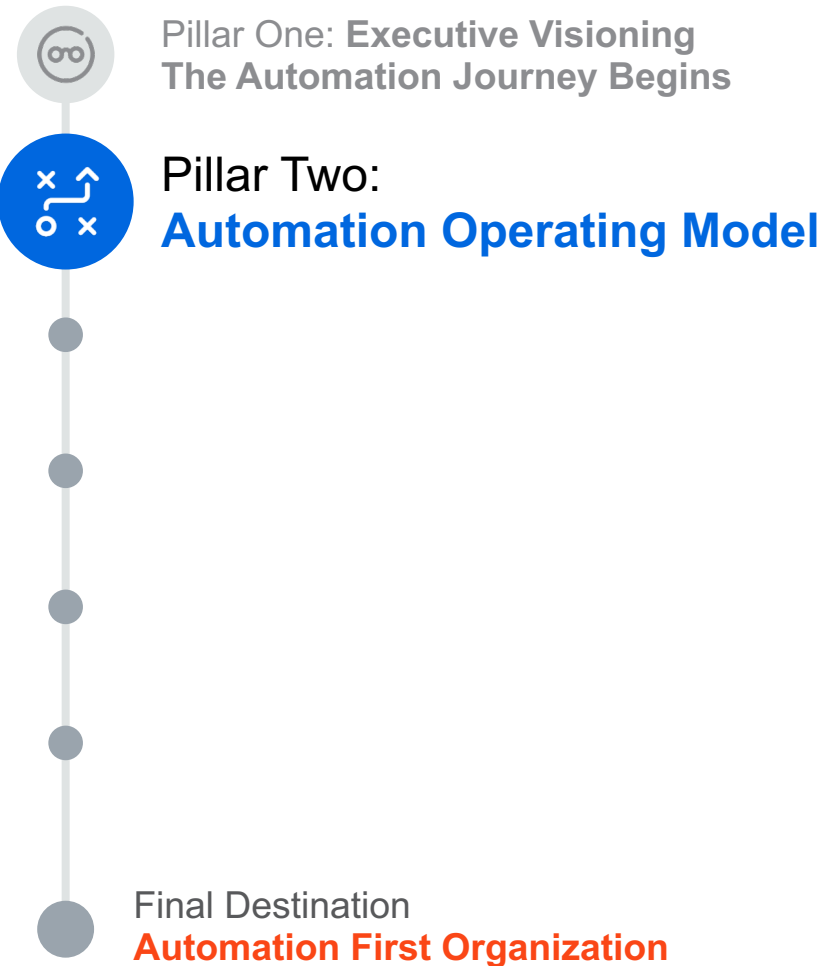
How will automation **transform** our business?

How do we gain executive **buy-in** and **alignment** to drive high impact automation initiatives?

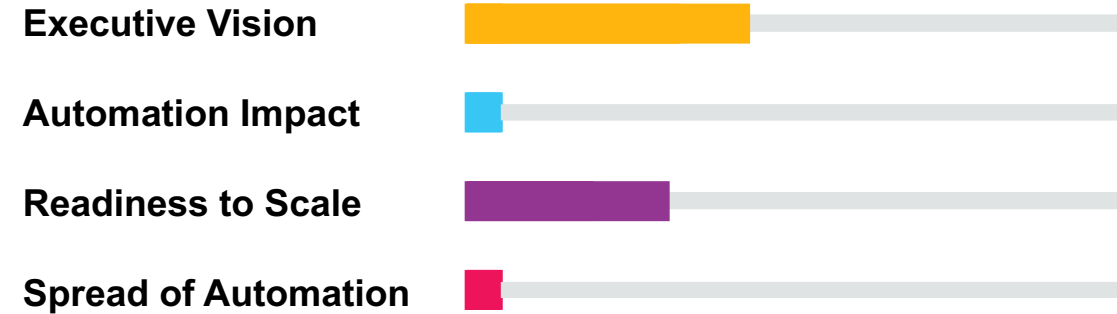
Forward



The Automation Journey



Automation Program Scorecard

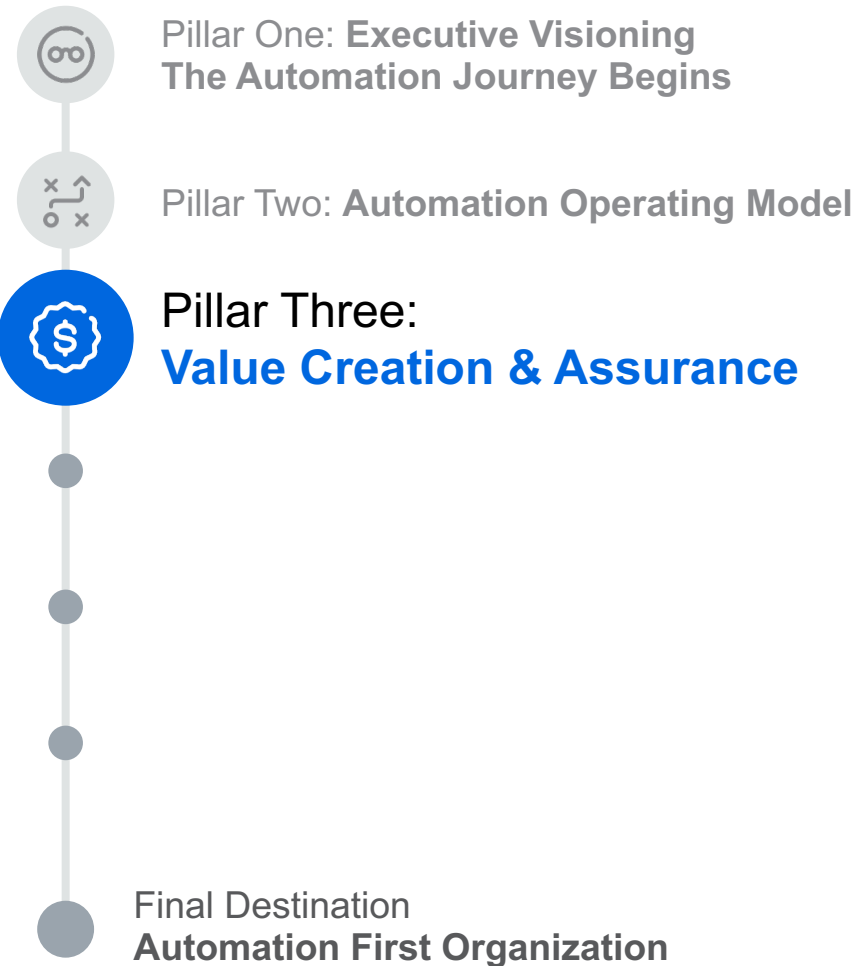


Business Imperatives & Challenges

- How do we **operationalize** our strategic vision?
- How do we design & implement our **automation program**?
- How do we **effectively support solutions** throughout the SDLC?



The Automation Journey



Automation Program Scorecard

Executive Vision



Automation Impact



Readiness to Scale



Spread of Automation

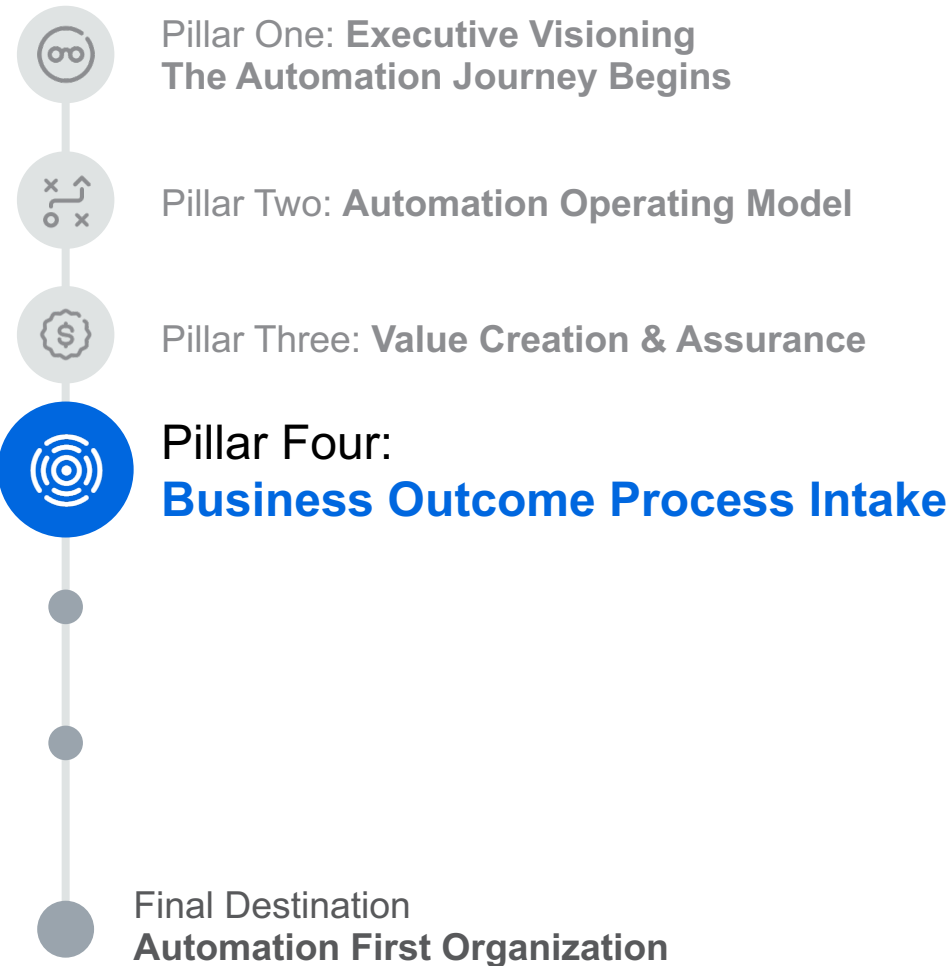


Business Imperatives & Challenges

How do we **reframe ROI** beyond cost reduction?

How do we **articulate impact** against our strategic business objectives?

The Automation Journey



Automation Program Scorecard



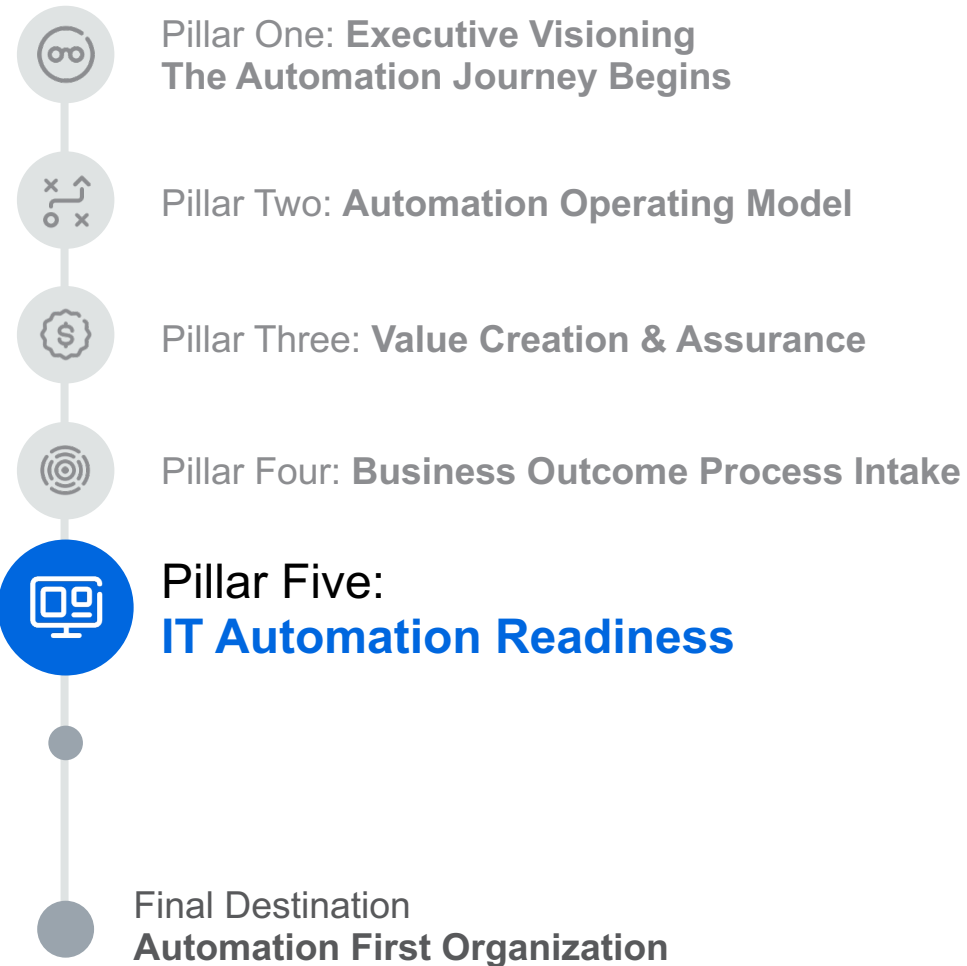
Business Imperatives & Challenges

How do we **move beyond task automation**?

How do we drive **high impact** automation projects with a **healthy pipeline**?

How do we align our automation initiatives to our strategic objective?

The Automation Journey



Automation Program Scorecard

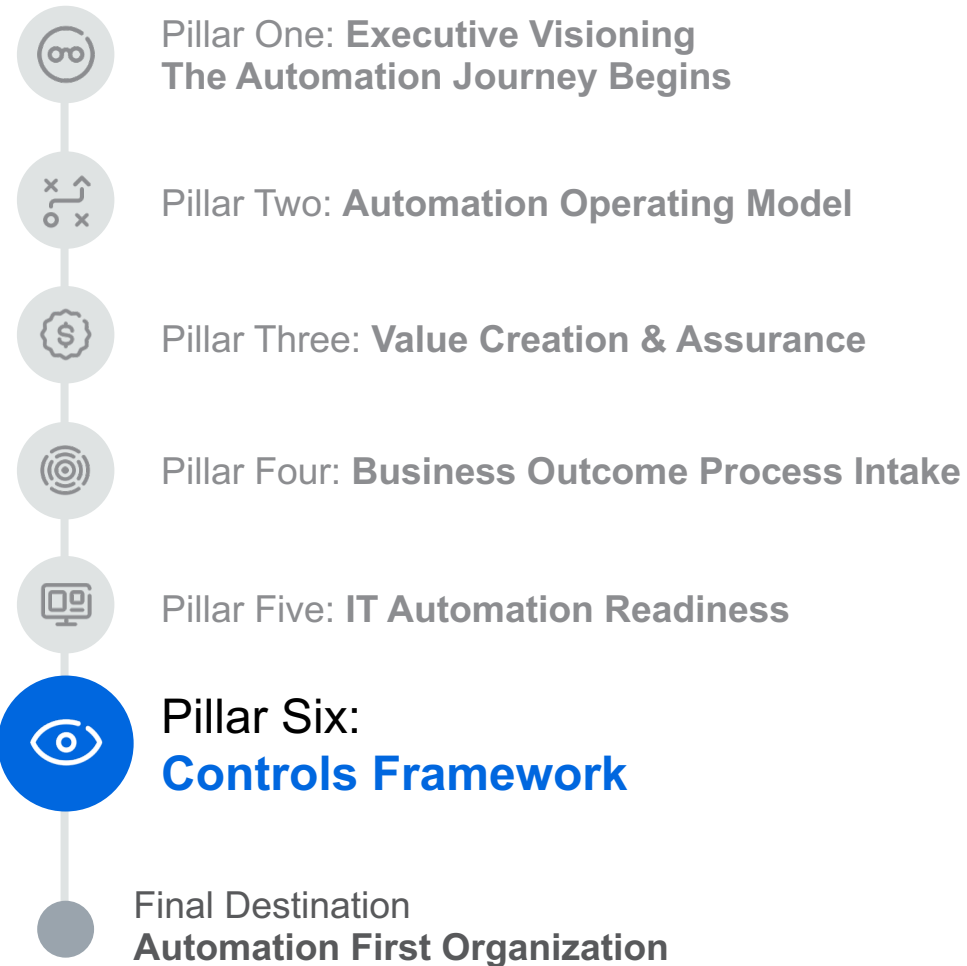


Business Imperatives & Challenges

How do we **garner support from IT** to embark on the automation journey together?

How do we **plan, build and maintain infrastructure** as we scale across the enterprise?

The Automation Journey



Automation Program Scorecard



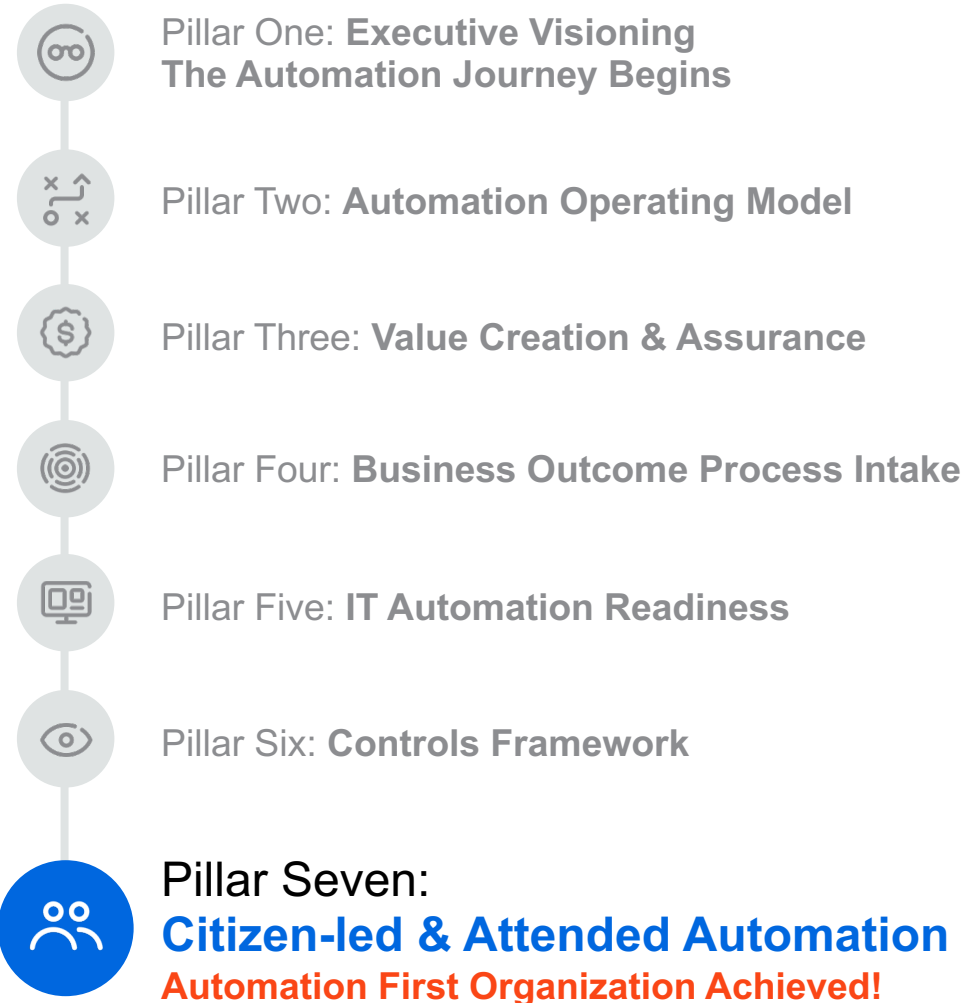
Business Imperatives & Challenges

How do we **satisfy internal & external auditors** in the absence of explicit regulatory guidelines for automation?

How do we **maintain segregation of duties**?

How is the **auditor role impacted** by automation?

The Automation Journey



Automation Program Scorecard

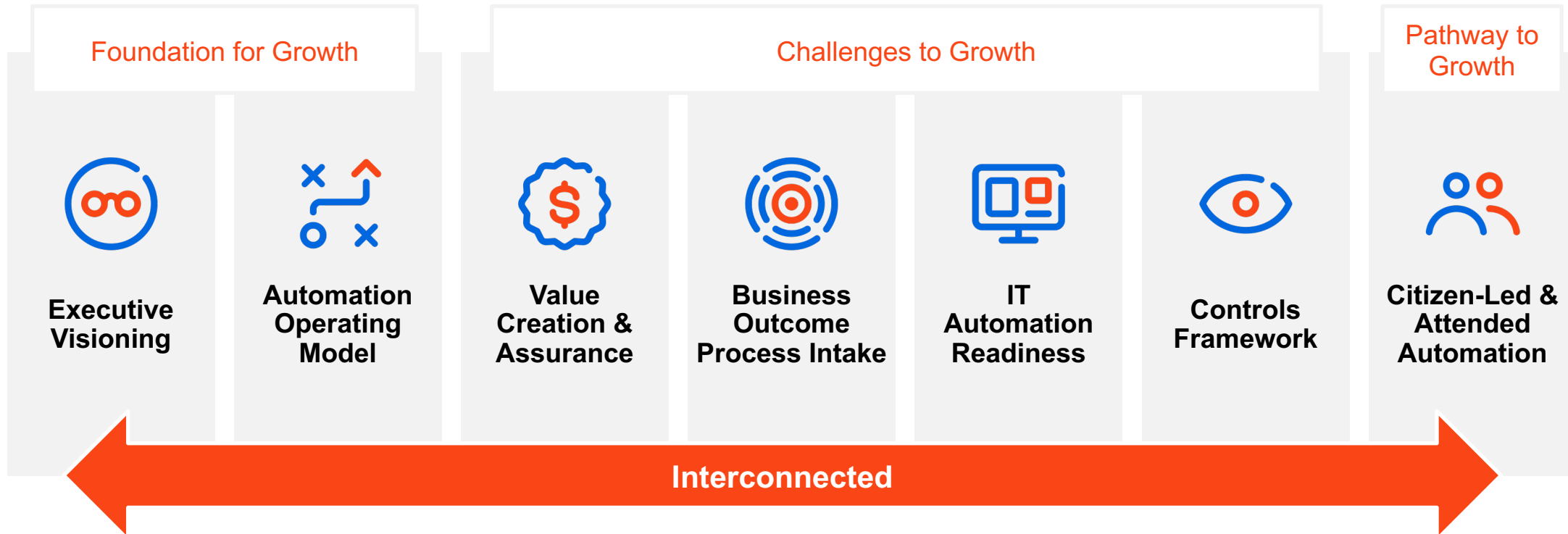


Business Imperatives & Challenges

How do we extend automation capture
beyond the back-office?

How to do we **strategically and securely grow automation** via citizen automation?

A@S 7-Pillar Framework



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Forward |||